

Wine Grape Pricing and Utilisation Survey

New South Wales

2005

Produced by the New South Wales Wine Industry Association Inc
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Section 1 – NSW STATE SUMMARY DATA

This survey was undertaken by the New South Wales Wine Industry Association Inc to gather information on grape purchases in the major NSW regions in vintage 2005, and obtain forecasts of expected winery intake and preferred intake over the ensuing five years to vintage 2010. This information has been produced as an aid to industry planning, and to assist policy-makers in their dealings with the wine industry at both the local, State and National levels.

The Survey excludes fruit grown in the Murray Valley area of New South Wales around Mildura which is included in separate survey conducted by the Victorian Department of Primary Industries.

This is the seventh such survey conducted for New South Wales. Survey data was collected using the form developed by the Australian Wine and Brandy Corporation for the Australian Regional Winegrape Crush Survey to ensure common collection methodology. This allows regional and State data to be aggregated to form a national position. National figures are published by the Australian Wine and Brandy Corporation.

The Report is presented in three parts:

- Part 1 Summary information on grape intake for vintage 2005 for the whole of NSW (excl Sunraysia)
- Part 2 Details of grape purchases by wineries for the 2005 vintage by major region, by variety.
- Part 3 Estimated grape intake and preferred intake data for the period 2006 to 2010 by major region by variety.

Data has been collected in accordance with the NSW geographic indications Regions and Zones.

Survey coverage

Survey questionnaires were sent to all wineries who purchased grapes from within NSW. Levels of response were high with non-response estimated at approximately 3% overall. Most under-enumeration would occur in the winery grown component and would not greatly affect the reliability of average values. Regional non-response is estimated to be of the following magnitude:

ACT	50t
Canberra Region	310t
Cowra	30t
Orange	705t
Mudgee Regions	620t
Rest of Central Ranges Zone	40t
Hunter Valley Zone	7,210t
Riverina Region	0t
Rest of Big Rivers Zone	180t
Stnn NSW –excl Canberra	810t
Northern Slopes	310t
Northern Rivers	60t
South Coast	480t
Western Plains	0t
TOTAL	10,805t

It should be emphasised that the figures in the tables are the sum of the survey response, and readers should be aware of the impact of non-voluntary. It should be noted that the survey is (excluding the NSW Sunraysia) for 2005 estimated to be 363,793 tonnes which is 2% less than 2004.

2005 Pricing Survey

All wineries that purchased grapes in New South Wales were sent a standard questionnaire seeking information by variety on tonnes purchased, total purchase value per variety as well as highest and lowest price per tonne paid. Wineries were asked to identify the region of origin of the grapes purchased. Total purchase value is the total dollar amount paid for all grapes and is based on the weighbridge price excluding freight.

Utilisation Survey 2006 - 2010

Wineries were asked to nominate their crush of grapes for 2005 vintage dissected into those sourced from their own vineyards ("winery grown") and those purchased from third parties. Future (expected) intake of grapes for the vintages 2006 to 2010 was also sought on the same basis, as well as preferred intake for those years.

In the past **expected intake** was broadly equivalent to the winery's estimate of grape supply over the reporting period. However the current market condition of grape surpluses mean that this does not necessarily hold and expected intake may fall short of available supply. Readers should regard the differences between expected and preferred intake and being indicative of winery sentiment rather than a balance of supply and demand.

Tonnes crushed

This covers grapes crushed by the winery that were either:

- grown by the winery to make wine or juice for the winery;
- purchased by the winery to make wine for the winery and/or;
- were crushed by another winery to make wine or juice on behalf of the reporting winery.

Publisher

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Past copies of this survey can be provided back to 1999 on request. There is no charge for this.

Section 1 – NSW STATE SUMMARY DATA

NOTES ON INFORMATION PROVIDED IN REPORT

Tonnes from other growers as % of total

This statistic is calculated by dividing the tonnes purchased from independent growers (total other growers) by the total tonnes crushed. This figure is then expressed as a percentage. It indicates the proportion of grapes purchased from independent growers.

Percentage of demand supplied

Calculated as total tonnes crushed divided by the total tonnes preferred and expressed as a percentage.

A value of 100% means that supply and demand were equal. A greater value means that more of the variety was purchased than would have been preferred, while a lesser value means wineries would have bought more if available.

Calculated average purchase price

Calculated by dividing the total purchase value (including bonuses and penalties) for a variety (summed across all wineries) by the total tonnes of the same variety purchased from other growers.

Winery grown grapes are not included in the calculation of calculated average purchase price.

Note: Freight costs are not included.

Reliability of calculated average purchase price

The calculated average purchase price in this report is calculated from data that is known to be incomplete. Therefore, it is possible that the calculated average purchase price is biased due to the incomplete data.

Note: Some varieties not known to be in short supply may be reported as such in the survey as a reflection of the availability of grapes at the quality standards expected.

Lowest and highest prices

This is the lowest and highest price paid per tonne reported only when prices were quoted for a particular variety by three or more wineries.

Estimated total value of purchased grapes

This value is the calculated average purchase price multiplied by the total tonnes purchased.

Estimated value of total crush

This value is the sum of calculated average purchase price multiplied by the total tonnes crushed, for each variety.

Discrepancies will appear in the estimated total value of all grapes and the estimated total value of purchased grapes if the average price is calculated.

In a number of cases, wineries have crushed varieties that they have grown and not purchased. In this case, a price is not available and the value of those grapes has not been included in the estimated value of the total crush

Estimates of expected and preferred intakes for the next five years

Winery grown / purchased

The estimated tonnages for each variety that wineries expect to grow themselves and purchase from independent growers each year for the next five years.

The estimates are provided as at June and will be subject to variation over time with changes in market requirements and supply.

The estimates should be interpreted and used cautiously. They should not be relied upon in making decisions about future production.

Expected and preferred

The expected value is the estimated total tonnes wineries expect to crush in each of the forecast years.

The preferred value is the estimated total tonnes the wineries would prefer to crush for each of the forecast years.

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September 2005

Section 1 – NSW STATE SUMMARY DATA

TONNES CRUSHED BY REGION AND VALUE OF GRAPES GROWN 2005

Region	Colour	Total Winery Grown	Total purchased	Total crushed	Estimated value of purchased grapes	Estimated value of total crush
ACT	Red	0	266	266	\$462,945	\$462,945
ACT	White	0	339	339	\$465,748	\$465,748
ACT	Total	0	605	605	\$928,693	\$928,693
Big Rivers zone - other	Red	1,620	4,400	6,019	\$2,691,326	\$3,694,484
Big Rivers zone - other	White	4,194	1,192	5,386	\$768,475	\$3,630,562
Big Rivers zone - other	Total	5,813	5,592	11,405	\$3,459,801	\$7,325,046
Canberra District	Red	142	666	808	\$1,167,427	\$1,418,062
Canberra District	White	120	296	416	\$412,716	\$587,164
Canberra District	Total	262	962	1,224	\$1,580,143	\$2,005,226
Central Ranges zone - other	Red	1,942	1,309	3,251	\$898,442	\$2,195,192
Central Ranges zone - other	White	1,088	578	1,666	\$564,628	\$1,621,382
Central Ranges zone - other	Total	3,030	1,887	4,917	\$1,463,070	\$3,816,574
Cowra	Red	3,151	6,709	9,859	\$5,964,392	\$8,659,885
Cowra	White	2,569	8,796	11,365	\$8,997,942	\$11,532,400
Cowra	Total	5,719	15,505	21,224	\$14,962,333	\$20,192,285
Hunter Valley zone	Red	2,728	2,293	5,021	\$1,829,350	\$3,972,237
Hunter Valley zone	White	6,240	6,245	12,485	\$6,026,535	\$11,937,214
Hunter Valley zone	Total	8,968	8,538	17,506	\$7,855,885	\$15,909,450
Mudgee	Red	4,945	13,836	18,781	\$11,360,950	\$15,414,515
Mudgee	White	3,444	3,820	7,264	\$3,506,670	\$6,782,045
Mudgee	Total	8,389	17,656	26,045	\$14,867,620	\$22,196,560
Northern Rivers zone	Red	65	12	77	\$14,400	\$92,400
Northern Rivers zone	White	51	0	51	\$0	\$50,700
Northern Rivers zone	Total	116	12	128	\$14,400	\$143,100

Section 1 – NSW STATE SUMMARY DATA

TONNES CRUSHED BY REGION AND VALUE OF GRAPES GROWN 2005, Cont'd

Region	Colour	Total Winery Grown	Total purchased	Total crushed	Estimated value of purchased grapes	Estimated value of total crush
Northern Slopes zone	Red	109	102	211	\$124,120	\$250,748
Northern Slopes zone	White	60	115	175	\$123,992	\$185,664
Northern Slopes zone	Total	169	217	386	\$248,112	\$436,412
Orange	Red	1,983	1,931	3,913	\$2,041,659	\$4,147,464
Orange	White	1,069	1,617	2,687	\$1,910,507	\$3,098,425
Orange	Total	3,052	3,548	6,600	\$3,952,166	\$7,245,888
Riverina	Red	17,617	100,799	118,416	\$41,332,836	\$48,760,753
Riverina	White	19,088	113,912	133,000	\$55,117,491	\$64,786,843
Riverina	Total	36,705	214,711	251,416	\$96,450,327	\$113,547,596
South Coast zone	Red	107	58	165	\$85,190	\$221,720
South Coast zone	White	159	125	284	\$164,800	\$375,284
South Coast zone	Total	266	183	449	\$249,990	\$597,004
Southern NSW zone - other	Red	2,098	5,459	7,557	\$6,623,348	\$9,231,847
Southern NSW zone - other	White	411	1,302	1,713	\$1,556,956	\$2,016,798
Southern NSW zone - other	Total	2,509	6,761	9,270	\$8,180,304	\$11,248,645
Western Plains zone	Red	57	1,146	1,203	\$552,631	\$580,261
Western Plains zone	White	15	595	610	\$398,358	\$407,898
Western Plains zone	Total	72	1,741	1,813	\$950,989	\$988,159
Grand Total		75,070	277,917	352,988	\$155,163,834	\$206,580,639

Nb: Non-response is estimated at 3% overall. It is estimated that regional non-response is of the following magnitude:

ACT	50t	180t
Canberra Region	310t	810t
Cowra	30t	310t
Orange	705t	60t
Mudgee Regions	620t	480t
Rest of Central Ranges Zone	40t	0t
Hunter Valley Zone	7,210t	
Riverina Region	0t	10,805t
TOTAL		

Total NSW production is estimated at 363,793tonnes (excluding the NSW Sumraysia).

Section 1 – NSW STATE SUMMARY DATA

ESTIMATED AND PREFERRED INTAKE OF RED GRAPES, 2006-2010 (tonnes)

	2006		2007		2008		2009		2010	
	Expected	Preferred	Expected	Preferred	Expected	Preferred	Expected	Preferred	Expected	Preferred
Barbera	538	350	568	355	563	350	553	340	548	335
Cabernet Franc	802	398	747	399	755	407	760	412	760	412
Cabernet Sauvignon	39,230	35,701	37,821	34,990	37,853	35,282	36,941	34,076	36,901	34,908
Durif	4,414	4,369	4,394	4,349	4,404	4,359	4,409	4,364	4,419	4,369
Grenache	827	815	863	851	877	865	882	884	884	865
Malbec	288	13	288	13	263	13	263	13	263	13
Mataro	1,325	1,239	1,331	1,245	1,335	1,249	1,337	1,049	1,338	1,249
Merlot	25,270	23,986	25,416	24,295	27,814	26,680	29,710	28,262	30,562	29,559
Meunier (Pinot Meunier)	78	63	78	63	63	63	63	63	63	63
Nebbiolo	26	26	63	63	36	36	36	36	36	36
Other red	1,646	1,508	1,671	1,498	1,674	1,501	1,671	1,498	1,674	1,501
Petit Verdot	2,961	2,921	2,970	2,929	2,996	2,934	2,980	2,918	2,979	2,917
Pinot Noir	4,794	4,533	4,737	4,465	4,456	4,276	4,456	4,272	4,466	4,284
Ruby Cabernet	12,518	12,051	12,229	11,731	11,929	11,549	11,929	11,549	11,889	11,509
Sangiovese	1,202	1,171	1,208	1,182	1,228	1,207	1,223	1,207	1,233	1,222
Shiraz	84,623	81,011	90,131	87,159	100,530	98,215	105,035	102,256	105,323	103,858
Tempranillo	895	898	900	908	903	911	903	911	903	911
Zinfandel	789	790	800	800	805	805	820	820	820	820
Red Total	182,225	171,843	186,214	177,294	198,483	190,702	203,971	194,640	205,060	198,831

nb excludes NSW Murray Valley

Section 1 – NSW STATE SUMMARY DATA

ESTIMATED AND PREFERRED INTAKE OF WHITE GRAPES, 2006-2010 (tonnes)

	2006		2007		2008		2009		2010	
	Expected	Preferred	Expected	Preferred	Expected	Preferred	Expected	Preferred	Expected	Preferred
Chardonnay	86,681	79,567	97,299	89,548	101,450	95,085	105,873	99,649	106,299	101,010
Chenin Blanc	1,133	1,109	1,143	1,128	1,143	1,138	1,175	1,149	1,188	1,160
Colombard	13,644	13,952	13,203	13,511	13,200	13,569	13,136	13,553	13,143	13,617
Doradillo	65	65	65	65	65	65	65	65	65	65
Marsanne	1,354	1,182	1,289	1,128	1,289	1,139	1,295	1,150	1,298	1,162
Muscat Blanc	1,009	1,214	1,009	1,214	1,059	1,214	1,074	1,214	1,094	1,214
Muscat Gordo Blanco	5,234	5,363	5,158	5,303	5,163	5,324	4,651	4,797	4,564	4,715
Other white	760	890	1,175	1,305	1,598	1,728	2,104	2,234	2,104	2,234
Pinot Gris	4,432	6,639	7,821	8,028	9,356	9,532	10,987	11,139	10,987	11,189
Riesling	5,469	5,674	5,497	5,719	5,561	5,835	5,539	5,878	5,478	5,885
Sauvignon Blanc	6,624	6,700	6,855	6,914	7,246	7,224	7,296	7,340	7,288	7,401
Semillon	50,942	49,685	50,184	48,303	50,244	48,209	49,862	49,017	49,942	49,183
Sultana	20	20	20	20	20	20	20	20	20	20
Traminer	5,635	5,494	5,792	5,645	6,044	5,903	6,141	6,004	6,142	6,009
Trebbiano	4,946	4,784	4,818	4,669	4,793	4,639	4,767	4,609	4,774	4,614
Verdelho	9,987	9,927	9,951	10,039	9,675	9,762	9,355	9,490	9,410	9,557
Viognier	2,481	2,464	3,584	3,568	4,049	4,073	4,660	4,653	4,662	4,655
White Total	200,415	194,728	214,861	206,106	221,954	214,457	228,002	221,960	228,457	223,690
Grand Total	382,640	366,571	401,075	383,400	420,437	405,159	431,972	416,601	433,517	422,520

nb excludes NSW Murray Valley

Section 1 – NSW STATE SUMMARY DATA

Variety name	Central										Southern		
	ACT zone - other	Big Rivers	Canberra District zone - other	Central Ranges	Cowra Valley zone	Hunter	Mudgee Rivers zone	Northern Slopes zone	Northern	Orange	Riverina	South Coast NSW zone - other	Plains zone
Cabernet Sauvignon	1,743	583	1,687	336	733	636	804	1,122	985	402	1,469	1,199	385
Durif		500						1,500		400			
Mataro (Mouvedre)		388								320			
Merlot	1,743	509	1,714	1,035	969	771	789	1,000	927	408	1,500	1,316	507
Muscat Brown (Red Front)						1,200				401			
Pinot Noir			1,856	1,500		1,196	843		1,127	474	1,500	1,802	400
Ruby Cabernet			1,600	1,000			314		1,300	337		850	
Sangiovese			1,796	763		774	853	1,270	1,161	439	1,500	1,155	544
Shiraz	1,743	738			933					237		850	
Zinfandel													
Chardonnay	1,562	687	1,542	1,133	1,168	1,013	1,058	1,048	1,218	653	1,246	1,298	692
Muscat Blanc										369			
Muscat Gordo										351		350	
Pinot Gris					1,350		1,379		1,726	666			
Riesling	1,082		1,295				493		1,050	395	1,500	789	
Sauvignon Blanc	1,442	550	1,358	939	926	764	749	635	1,232	504	1,500	1,256	
Semillon	1,322	450	1,313	990	635	903	779	965	400	411		372	
Traminer			1,190			788		1,192		408			
Verdelho				250	588	937	956		400	357	1,000	1,180	340
Viognier	1,442		3,000		1,800				1,375	511		900	

Section 1 – NSW STATE SUMMARY DATA

INTAKE BY MAJOR VARIETY BY REGION 2005 (tonnes)

Variety name	Central				Hunter		Northern		Northern Slopes zone		Orange		Riverina		South Coast NSW zone -		Southern		Grand Total
	ACT	Big Rivers zone - other	Canberra District	Ranges zone - other	Cowra	Valley zone	Mudgee	Rivers zone	Northern zone	Slopes zone	Orange	Riverina	South Coast zone	other	Plains zone	Western	Grand Total		
Cabernet Franc			3	386	15	46					28	405	2	2			887		
Cabernet Sauvignon	61	2,150	239	2,357	517	5,296	10	48			1,137	22,452	61	2,128	252		37,721		
Chambourcin				84	1		55					45	34		4		222		
Durif		74		9	2			10				4,469					4,565		
Grenache		229		262				3			24	302	1	2	73		649		
Malbec											5	35	2				306		
Mataro (Mouvedre)		240									12	1,499	0				1,764		
Merlot	62	878	98	1,365	680	3,428	2	29			801	15,280	19	479	170		23,799		
Petit Verdot		51		57	28	121	2				4	2,537	0	1	3		2,804		
Pinot Noir			37	271	211	478	2	13			71	2,882	25	525			4,523		
Ruby Cabernet		75	5	405	2	227	0					11,779	2		88		12,277		
Sangiovese		2,323	425	1,652	104	9,015	4	91			22	879	0	78			1,425		
Shiraz	143			4,642	3,454	9,015	7	11			1,799	51,942	17	4,268	608		80,383		
Tempranillo				9		24					0	909			1		936		
Zinfandel												749		10			783		
Other Red	0	0	1	7	0	135	1	5			10	2,253	3	65	6		2,504		
Total Red	266	6,019	808	3,251	9,659	18,781	77	211	18	67	3,913	118,416	165	7,557	1,203	610	175,548		
Chardonnay	99	4,775	81	7,884	6,162	4,088	18	67			1,515	47,581	139	1,287	564		75,187		
Chenin Blanc		198										1,072					1,270		
Colombard					67		2					13,359		20			13,449		
Marsanne		67	4	71		4					20	882					1,048		
Muscat Blanc												1,089					1,089		
Muscat Gordo												5,138	9	46			5,193		
Palomino												175					175		
Pinot Gris		71	2	11	1	3					20	1,201	0	1			1,311		
Riesling	80	23	74	141	532	255	2	8			246	4,327	14	77	3		5,288		
Sauvignon Blanc	27	49	222	1,818	4,564	1,764	16	78			125	37,859	16	97	3		46,875		
Semillon				263	381							4,828	2				5,488		
Traminer					4							4,914	8				4,926		
Trebbiano		31		204	1,123	107	10	0			40	5,811	19	92	40		8,664		
Verdelho				6	0		2				60	481	0	1			650		
Viognier	83	0	2	14	0	12	1	0			52	911	1	0			1,003		
Other White	0	0	2	14	0	10	1	0											
Total WHITE	339	5,386	416	1,666	11,365	7,264	51	175	128	386	2,687	133,000	284	1,713	610	610	177,440		
TOTAL NSW	605	11,405	1,224	4,917	21,224	26,045	128	386	128	386	6,600	251,416	449	9,270	1,813	610	352,988		

The figures in the table above are the sum of the survey responses.

Section 2 – REGIONAL SUMMARY DATA

ACT

TOTAL TONNES BY VARIETY

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Cabernet Sauvignon	0	61	61	0	100%		0	1	0
Merlot	0	62	62	0	100%		0	1	0
Shiraz	0	143	143	100	100%	143%	0	1	1
Red Total	0	266	266	100	100%	266%			
% of Grand Total	0	44	44	37					
Chardonnay	0	99	99	50	100%	198%	0	1	1
Riesling	0	80	80	30	100%	267%	0	1	1
Sauvignon Blanc	0	27	27	30	100%	91%	0	1	1
Semillon	0	49	49	0	100%		0	1	0
Viognier	0	83	83	60	100%	139%	0	1	1
White Total	0	339	339	170	100%	199%			
% of Grand Total	0	56	56	63					
Grand Total	0	605	605	270	100%	224%			

Section 2 – REGIONAL SUMMARY DATA

ACT

PURCHASE VALUE SUMMARY DATA

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Cabernet Sauvignon	61	61	\$105,812	\$105,812			\$1,743	100%
Merlot	62	62	\$107,467	\$107,467			\$1,743	100%
Shiraz	143	143	\$249,665	\$249,665			\$1,743	100%
Red Total	266	266	\$462,945	\$462,945				
Chardonnay	99	99	\$154,688	\$154,688			\$1,562	100%
Riesling	80	80	\$86,724	\$86,724			\$1,082	100%
Sauvignon Blanc	27	27	\$39,342	\$39,342			\$1,442	100%
Semillon	49	49	\$64,976	\$64,976			\$1,322	100%
Viognier	83	83	\$120,017	\$120,017			\$1,442	100%
White Total	339	339	\$465,748	\$465,748				
Grand Total	605	605	\$928,693	\$928,693				

Section 2 – REGIONAL SUMMARY DATA

BIG RIVERS - OTHER

TOTAL TONNES BY VARIETY

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Cabernet Sauvignon	473	1,677	2,150	2,016	78%	107%	3	5	7
Durif	34	40	74	34	54%	218%	1	1	1
Grenache	10	219	229	159	96%	144%	1	2	3
Mataro (Mouvedre)	46	194	240	196	81%	122%	2	2	4
Merlot	328	550	878	832	63%	106%	1	4	5
Petit Verdot	25	26	51	25	51%	204%	1	1	1
Sangiovese	75	0	75	75	0%	100%	1	0	1
Shiraz	628	1,694	2,323	2,101	73%	111%	2	5	7
Red Total	1,620	4,400	6,019	5,437	73%	111%			
% of Grand Total	28	79	53	50					
Chardonnay	3,808	967	4,775	4,849	20%	98%	2	4	5
Chenin Blanc	198	0	198	198	0%	100%	1	0	1
Marsanne	67	0	67	67	0%	100%	1	0	1
Pinot Gris	71	0	71	71	0%	100%	1	0	1
Sauvignon Blanc	0	23	23	0	100%		0	1	0
Semillon	20	202	222	170	91%	131%	1	1	2
Verdelho	31	0	31	31	0%	100%	1	0	1
White Total	4,194	1,192	5,386	5,385	22%	100%			
% of Grand Total	72	21	47	50					
Grand Total	5,813	5,592	11,405	10,822	49%	105%			

Section 2 – REGIONAL SUMMARY DATA

BIG RIVERS - OTHER

PURCHASE VALUE SUMMARY DATA

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Cabernet Sauvignon	1,677	2,150	\$976,743	\$1,252,471	\$425	\$943	\$583	100%
Durif	40	74	\$20,000	\$37,000			\$500	100%
Grenache	219	229	\$75,516	\$78,968			\$345	100%
Mataro (Mouvedre)	194	240	\$75,178	\$93,022			\$388	100%
Merlot	550	878	\$279,732	\$446,536	\$446	\$680	\$509	100%
Petit Verdot	26	51	\$13,000	\$25,500			\$500	100%
Sangiovese	0	75	\$0	\$45,880			\$612	
Shiraz	1,694	2,323	\$1,251,157	\$1,715,108	\$525	\$1,151	\$738	100%
Red Total	4,400	6,019	\$2,691,326	\$3,694,484				
Chardonnay	967	4,775	\$664,688	\$3,282,078	\$600	\$750	\$687	100%
Chenin Blanc	0	198	\$0	\$127,522			\$644	
Marsanne	0	67	\$0	\$43,003			\$644	
Pinot Gris	0	71	\$0	\$45,517			\$644	
Sauvignon Blanc	23	23	\$12,887	\$12,887			\$550	100%
Semillon	202	222	\$90,900	\$99,900			\$450	100%
Verdelho	0	31	\$0	\$19,655			\$644	
White Total	1,192	5,386	\$768,475	\$3,630,562				
Grand Total	5,592	11,405	\$3,459,801	\$7,325,046				

Section 2 – REGIONAL SUMMARY DATA

CANBERRA DISTRICT

TOTAL TONNES BY VARIETY

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Cabernet Franc	1	2	3	3	58%	100%	2	1	3
Cabernet Sauvignon	23	217	239	40	91%	597%	8	5	11
Merlot	25	73	98	37	75%	264%	9	3	11
Muscat Brown (Red Front)	1	0	1	1	0%	100%	1	0	1
Pinot Noir	20	17	37	23	46%	162%	8	2	9
Sangiovese	4	1	5	6	17%	80%	1	1	2
Shiraz	69	356	425	110	84%	386%	12	5	15
Red Total	142	666	808	220	82%	367%			
% of Grand Total	54	69	66	56					
Chardonnay	26	54	81	31	67%	262%	7	3	9
Marsanne	4	0	4	4	0%	100%	1	0	1
Pinot Blanc	2	0	2	2	0%	100%	1	0	1
Pinot Gris	2	0	2	2	0%	100%	1	0	1
Riesling	49	90	140	72	65%	193%	8	5	9
Sauvignon Blanc	26	48	74	43	65%	172%	6	4	8
Semillon	4	89	93	6	96%	1557	2	2	2
Traminer	1	7	8	1	88%	809%	1	1	1
Viognier	6	7	13	15	54%	87%	2	1	2
White Total	120	296	416	176	71%	237%			
% of Grand Total	46	31	34	44					
Grand Total	262	962	1,224	396	79%	310%			

Section 2 – REGIONAL SUMMARY DATA

CANBERRA DISTRICT

PURCHASE VALUE SUMMARY DATA

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Cabernet Franc	2	3	\$2,880	\$4,960			\$1,600	100%
Cabernet Sauvignon	217	239	\$365,857	\$403,987	\$1,000	\$1,743	\$1,687	100%
Merlot	73	98	\$125,961	\$168,131	\$1,500	\$1,743	\$1,714	100%
Muscat Brown (Red Front)	0	1	\$0	\$1,752			\$1,752	
Pinot Noir	17	37	\$31,712	\$68,267			\$1,856	100%
Sangiovese	1	5	\$1,280	\$7,680			\$1,600	100%
Shiraz	356	425	\$639,737	\$763,285	\$1,200	\$4,000	\$1,796	100%
Red Total	666	808	\$1,167,427	\$1,418,062				
Chardonnay	54	81	\$83,851	\$124,250	\$1,400	\$1,800	\$1,542	100%
Marsanne	0	4	\$0	\$5,575			\$1,394	
Pinot Blanc	0	2	\$0	\$2,230			\$1,394	
Pinot Gris	0	2	\$0	\$3,066			\$1,394	
Riesling	90	140	\$117,000	\$180,835	\$1,082	\$1,900	\$1,295	100%
Sauvignon Blanc	48	74	\$64,979	\$99,879	\$1,000	\$1,500	\$1,358	100%
Semillon	89	93	\$117,447	\$122,700			\$1,313	100%
Traminer	7	8	\$8,438	\$9,629			\$1,190	100%
Viognier	7	13	\$21,000	\$39,000			\$3,000	100%
White Total	296	416	\$412,716	\$587,164				
Grand Total	962	1,224	\$1,580,143	\$2,005,226				

Section 2 – REGIONAL SUMMARY DATA

CENTRAL RANGES ZONE – OTHER

TOTAL TONNES BY VARIETY

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Barbera	7	0	7	7	0%	100%	1	0	1
Cabernet Sauvignon	610	405	1,015	1,015	40%	100%	5	3	8
Durif	3	0	3	3	0%	100%	1	0	1
Grenache	14	0	14	14	0%	100%	1	0	1
Mataro (Mouvedre)	13	0	13	13	0%	100%	1	0	1
Merlot	270	238	509	372	47%	137%	4	2	5
Pinot Noir	0	7	7	7	100%	100%	0	1	1
Sangiovese	21	11	32	32	34%	100%	1	1	2
Shiraz	1,004	648	1,652	1,652	39%	100%	6	4	10
Red Total	1,942	1,309	3,251	3,115	40%	104%			
% of Grand Total	64	69	66	70					
Chardonnay	467	460	926	612	50%	151%	5	5	9
Colombard	1	0	1	1	0%	100%	1	0	1
Marsanne	71	0	71	71	0%	100%	1	0	1
Muller Thurgau	14	0	14	14	0%	100%	1	0	1
Pinot Gris	11	0	11	11	0%	100%	1	0	1
Riesling	121	0	121	121	0%	100%	3	0	3
Sauvignon Blanc	128	13	141	141	9%	100%	2	1	3
Semillon	164	7	171	171	4%	100%	4	1	5
Verdelho	106	98	204	206	48%	99%	4	1	5
Vioignier	5	0	5	5	0%	100%	1	0	1
White Total	1,088	578	1,666	1,354	35%	123%			
% of Grand Total	36	31	34	30					
Grand Total	3,030	1,887	4,917	4,469	38%	110%			

Section 2 – REGIONAL SUMMARY DATA

CENTRAL RANGES ZONE – OTHER

PURCHASE VALUE SUMMARY DATA

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Barbera	0	7	\$0	\$4,529			\$686	
Cabernet Sauvignon	405	1,015	\$135,972	\$340,726	\$300	\$1,100	\$336	100%
Durif	0	3	\$0	\$2,059			\$686	
Grenache	0	14	\$0	\$9,737			\$686	
Mataro (Mouvedre)	0	13	\$0	\$9,058			\$686	
Merlot	238	509	\$246,720	\$526,402			\$1,035	100%
Pinot Noir	7	7	\$10,500	\$10,500			\$1,500	100%
Sangiovese	11	32	\$11,000	\$32,420			\$1,000	100%
Shiraz	648	1,652	\$494,250	\$1,259,762	\$300	\$1,200	\$763	100%
Red Total	1,309	3,251	\$898,442	\$2,195,192				
Chardonnay	460	926	\$521,094	\$1,050,111	\$250	\$1,500	\$1,133	100%
Colombard	0	1	\$0	\$977			\$977	
Marsanne	0	71	\$0	\$69,636			\$977	
Muller Thurgau	0	14	\$0	\$13,679			\$977	
Pinot Gris	0	11	\$0	\$10,718			\$977	
Riesling	0	121	\$0	\$118,005			\$977	
Sauvignon Blanc	13	141	\$12,019	\$132,606			\$939	100%
Semillon	7	171	\$6,930	\$169,775			\$990	100%
Verdelho	98	204	\$24,585	\$50,990			\$250	100%
Viognier	0	5	\$0	\$4,885			\$977	
White Total	578	1,666	\$564,628	\$1,621,382				
Grand Total	1,887	4,917	\$1,463,070	\$3,816,574				

Section 2 – REGIONAL SUMMARY DATA

CENTRAL RANGES – COWRA

TOTAL TONNES BY VARIETY

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Cabernet Franc	386	0	386	3	0%	1286	2	0	1
Cabernet Sauvignon	803	1,554	2,357	2,072	66%	114%	5	5	9
Malbec	262	0	262	0	0%		2	0	0
Merlot	207	1,158	1,365	1,245	85%	110%	7	5	10
Petit Verdot	0	57	57	57	100%	100%	0	1	1
Pinot Noir	271	0	271	0	0%		1	0	0
Ruby Cabernet	405	0	405	0	0%		1	0	0
Sangiovese	60	44	104	74	43%	140%	2	1	3
Shiraz	748	3,895	4,642	4,302	84%	108%	6	4	9
Tempranillo	9	0	9	9	0%	100%	1	0	1
Red Total	3,151	6,709	9,859	7,763	68%	127%			
% of Grand Total	55	43	46	43					
Chardonnay	1,605	6,280	7,884	6,798	80%	116%	7	9	13
Pinot Gris	0	1	1	1	100%	100%	0	1	1
Sauvignon Blanc	209	324	532	592	61%	90%	2	4	5
Semillon	332	1,486	1,818	1,767	82%	103%	3	4	7
Verdelho	418	705	1,123	1,156	63%	97%	2	4	5
Vioignier	6	1	6	7	10%	94%	1	1	2
White Total	2,569	8,796	11,365	10,322	77%	110%			
% of Grand Total	45	57	54	57					
Grand Total	5,719	15,505	21,224	18,085	73%	117%			

Section 2 – REGIONAL SUMMARY DATA

CENTRAL RANGES – COWRA

PURCHASE VALUE SUMMARY DATA

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Cabernet Franc	0	386	\$0	\$342,988			\$889	
Cabernet Sauvignon	1,554	2,357	\$1,138,938	\$1,727,175	\$150	\$1,000	\$733	100%
Malbec	0	262	\$0	\$233,024			\$889	
Merlot	1,158	1,365	\$1,122,611	\$1,322,882	\$300	\$1,100	\$969	100%
Petit Verdot	57	57	\$51,723	\$51,723			\$900	100%
Pinot Noir	0	271	\$0	\$240,927			\$889	
Ruby Cabernet	0	405	\$0	\$360,440			\$889	
Sangiovese	44	104	\$17,619	\$41,439			\$397	100%
Shiraz	3,895	4,642	\$3,633,501	\$4,331,287	\$514	\$1,100	\$933	100%
Tempranillo	0	9	\$0	\$8,001			\$889	
Red Total	6,709	9,859	\$5,964,392	\$8,659,885				
Chardonnay	6,280	7,884	\$7,336,835	\$9,211,814				
Pinot Gris	1	1	\$1,917	\$1,917				
Sauvignon Blanc	324	532	\$299,520	\$492,604	\$250	\$1,530	\$1,168	100%
Semillon	1,486	1,818	\$944,234	\$1,155,052	\$500	\$1,000	\$1,350	100%
Verdelho	705	1,123	\$414,356	\$660,033	\$400	\$950	\$635	100%
Viognier	1	6	\$1,080	\$10,980	\$150	\$1,000	\$588	100%
White Total	8,796	11,365	\$8,997,942	\$11,532,400				
Grand Total	15,505	21,224	\$14,962,333	\$20,192,285				

Section 2 – REGIONAL SUMMARY DATA

HUNTER VALLEY ZONE

TOTAL TONNES BY VARIETY FOR RED GRAPES

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Barbera	3	0	3	3	0%	100%	1	0	1
Cabernet Franc	15	0	15	16	0%	98%	3	0	3
Cabernet Sauvignon	290	227	517	381	44%	136%	21	7	20
Durif	9	0	9	9	0%	100%	1	0	1
Malbec	2	0	2	2	0%	100%	1	0	1
Merlot	319	361	680	632	53%	108%	17	8	21
Other red	34	65	99	91	66%	109%	7	4	9
Petit Verdot	25	3	28	34	9%	81%	2	1	4
Pinot Noir	110	101	211	209	48%	101%	10	4	10
Ruby Cabernet	2	0	2	2	0%	100%	1	0	1
Sangiovese	2	0	2	2	0%	100%	1	0	1
Shiraz	1,917	1,536	3,454	3,059	44%	113%	36	16	40
Red Total	2,728	2,293	5,021	4,439	46%	113%			
% of Grand Total	30	27	29	27					
Chardonnay	2,782	3,380	6,162	5,745	55%	107%	32	16	35
Colombard	67	0	67	70	0%	95%	1	0	1
Other white	10	0	10	10	0%	100%	2	0	2
Riesling	18	0	18	0	0%		1	0	0
Sauvignon Blanc	139	69	207	206	33%	100%	6	5	9
Semillon	2,718	1,846	4,564	4,475	40%	102%	33	19	39
Traminer	221	42	263	310	16%	85%	4	3	6
Trebbiano	4	0	4	4	0%	100%	1	0	1
Verdelho	281	908	1,189	1,333	76%	89%	16	14	22
Viognier	0	0	0	6	0%	0%	0	0	1
White Total	6,240	6,245	12,485	12,160	50%	103%			
% of Grand Total	70	73	71	73					
Grand Total	8,968	8,538	17,506	16,599	49%	105%			

Section 2 – REGIONAL SUMMARY DATA

HUNTER VALLEY ZONE

PURCHASE VALUE SUMMARY DATA

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Barbera	0	3	\$0	\$2,393			\$0	
Cabernet Franc	0	15	\$0	\$12,286			\$0	
Cabernet Sauvignon	227	517	\$144,522	\$328,725	\$150	\$1,500	\$636	100%
Durif	0	9	\$0	\$7,180			\$0	
Malbec	0	2	\$0	\$1,596			\$0	
Merlot	361	680	\$278,343	\$524,034	\$300	\$1,500	\$771	100%
Other red	65	99	\$95,340	\$141,735		\$1,500	\$1,458	100%
Petit Verdot	3	28	\$2,500	\$27,500			\$1,000	100%
Pinot Noir	101	211	\$120,320	\$251,978	\$900	\$1,300	\$1,196	100%
Ruby Cabernet	0	2	\$0	\$1,596			\$0	
Sangiovese	0	2	\$0	\$1,596			\$0	
Shiraz	1,536	3,454	\$1,188,325	\$2,671,618	\$300	\$2,450	\$774	100%
Red Total	2,293	5,021	\$1,829,350	\$3,972,237				
Chardonnay	3,380	6,162	\$3,423,247	\$6,240,638	\$500	\$1,640	\$1,013	100%
Colombard	0	67	\$0	\$64,406			\$0	
Other white	0	10	\$0	\$9,650			\$0	
Riesling	0	18	\$0	\$17,795			\$0	
Sauvignon Blanc	69	207	\$52,411	\$158,218	\$600	\$1,090	\$764	100%
Semillon	1,846	4,564	\$1,666,699	\$4,120,539	\$387	\$1,600	\$903	100%
Traminer	42	263	\$33,170	\$207,403	\$500	\$1,000	\$788	100%
Trebbiano	0	4	\$0	\$3,860			\$0	
Verdelho	908	1,189	\$851,008	\$1,114,704	\$375	\$1,500	\$937	100%
White Total	6,245	12,485	\$6,026,535	\$11,937,214				
Grand Total	8,538	17,506	\$7,855,885	\$15,909,450				

Section 2 – REGIONAL SUMMARY DATA

MUDGEE

TOTAL TONNES BY VARIETY

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Barbera	79	12	91	91	13%	100%	5	2	5
Cabernet Franc	8	38	46	12	83%	383%	1	2	3
Cabernet Sauvignon	1,144	4,152	5,296	3,141	78%	169%	16	11	18
Grenache	2	0	2	2	0%	100%	1	0	1
Merlot	995	2,433	3,428	3,162	71%	108%	11	9	16
Nebbiolo	31	0	31	31	0%	100%	2	0	2
Other red	14	0	14	6	0%	253%	4	0	3
Petit Verdot	49	72	121	128	59%	95%	3	3	6
Pinot Noir	158	321	478	347	67%	138%	6	2	8
Sangiovese	95	133	227	129	58%	176%	5	4	7
Shiraz	2,339	6,676	9,015	7,020	74%	128%	16	12	19
Tempranillo	7	0	7	7	0%	100%	1	0	1
Zinfandel	24	0	24	34	0%	71%	3	0	3
Red Total	4,945	13,836	18,781	14,109	74%	133%			
% of Grand Total	59	78	72	69					
Chardonnay	2,143	1,945	4,088	3,307	48%	124%	16	8	20
Marsanne	4	0	4	4	0%	100%	1	0	1
Other white	12	0	12	12	0%	100%	2	0	2
Pinot Gris	0	3	3	4	100%	85%	0	1	1
Riesling	215	41	255	249	16%	102%	5	2	7
Sauvignon Blanc	209	440	650	659	68%	99%	4	3	6
Semillon	437	1,327	1,764	1,697	75%	104%	9	3	11
Traminer	381	0	381	348	0%	109%	3	0	3
Verdelho	43	64	107	78	60%	137%	1	3	4
Viognier	0	0	0	1	0%	0%	0	0	1
White Total	3,444	3,820	7,264	6,359	53%	114%			
% of Grand Total	41	22	28	31					
Grand Total	8,389	17,656	26,045	20,468	68%	127%			

Section 2 – REGIONAL SUMMARY DATA

MUDGE

PURCHASE VALUE SUMMARY DATA

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Barbera	12	91	\$11,297	\$87,061			\$955	100%
Cabernet Franc	38	46	\$14,117	\$17,097			\$372	100%
Cabernet Sauvignon	4,152	5,296	\$3,340,010	\$4,260,219	\$150	\$3,500	\$804	100%
Grenache	0	2	\$0	\$1,642			\$0	
Merlot	2,433	3,428	\$1,919,376	\$2,704,341	\$150	\$1,650	\$789	100%
Nebbiolo	0	31	\$0	\$25,143			\$0	
Other red	0	14	\$0	\$11,414			\$0	
Petit Verdot	72	121	\$70,740	\$118,923	\$600	\$1,200	\$983	100%
Pinot Noir	321	478	\$270,389	\$403,332			\$843	100%
Sangiovese	133	227	\$41,608	\$71,356	\$150	\$900	\$314	100%
Shiraz	6,676	9,015	\$5,693,413	\$7,688,532	\$150	\$3,500	\$853	100%
Tempranillo	0	7	\$0	\$5,748			\$0	
Zinfandel	0	24	\$0	\$19,707			\$0	
Red Total	13,836	18,781	\$11,360,950	\$15,414,515				
Chardonnay	1,945	4,088	\$2,057,234	\$4,323,871	\$500	\$1,600	\$1,058	100%
Marsanne	0	4	\$0	\$3,855			\$0	
Other white	0	12	\$0	\$11,014			\$0	
Pinot Gris	3	3	\$4,690	\$4,690			\$1,379	100%
Riesling	41	255	\$20,124	\$125,995			\$493	100%
Sauvignon Blanc	440	650	\$330,105	\$486,793	\$450	\$1,600	\$749	100%
Semillon	1,327	1,764	\$1,033,469	\$1,373,961	\$550	\$1,000	\$779	100%
Traminer	0	381	\$0	\$349,690			\$0	
Verdelho	64	107	\$61,049	\$102,176	\$850	\$1,000	\$956	100%
White Total	3,820	7,264	\$3,506,670	\$6,782,045				
Grand Total	17,656	26,045	\$14,867,620	\$22,196,560				

Section 2 – REGIONAL SUMMARY DATA

NORTHERN RIVERS ZONE

TOTAL TONNES BY VARIETY

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Cabernet Sauvignon	10	0	10	10	0%	100%	4	0	4
Chambourcin	43	12	55	55	22%	100%	3	1	4
Merlot	2	0	2	2	0%	100%	2	0	2
Muscat Brown (Red Front)	1	0	1	1	0%	100%	1	0	1
Petit Verdot	2	0	2	2	0%	100%	1	0	1
Pinot Noir	2	0	2	2	0%	100%	2	0	2
Shiraz	4	0	4	4	0%	100%	3	0	3
Red Total	65	12	77	77	16%	100%			
% of Grand Total	56	100	60	60					
Chardonnay	18	0	18	18	0%	100%	3	0	3
Colombard	2	0	2	2	0%	100%	1	0	1
Other white (group together)	1	0	1	1	0%	100%	1	0	1
Sauvignon Blanc	2	0	2	2	0%	100%	1	0	1
Semillon	16	0	16	16	0%	100%	3	0	3
Verdelho	10	0	10	10	0%	100%	2	0	2
Vioignier	2	0	2	2	0%	100%	1	0	1
White Total	51	0	51	51	0%	100%			
% of Grand Total	44	0	40	40					
Grand Total	116	12	128	128	9%	100%			

Section 2 – REGIONAL SUMMARY DATA

NORTHERN RIVERS ZONE

PURCHASE VALUE SUMMARY DATA

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Cabernet Sauvignon	0	10	\$0	\$11,880			\$1,200	
Chambourcin	12	55	\$14,400	\$65,880			\$1,200	100%
Merlot	0	2	\$0	\$2,880			\$1,200	
Muscat Brown (Red Front)	0	1	\$0	\$1,200			\$1,200	
Petit Verdot	0	2	\$0	\$2,880			\$1,200	
Pinot Noir	0	2	\$0	\$2,640			\$1,200	
Shiraz	0	4	\$0	\$5,040			\$1,200	
Red Total	12	77	\$14,400	\$92,400				
Chardonnay	0	18	\$0	\$18,000			\$1,000	
Colombard	0	2	\$0	\$2,400			\$1,000	
Other white (group together)	0	1	\$0	\$900			\$1,000	
Sauvignon Blanc	0	2	\$0	\$2,000			\$1,000	
Semillon	0	16	\$0	\$16,100			\$1,000	
Verdelho	0	10	\$0	\$9,800			\$1,000	
Viognier	0	2	\$0	\$1,500			\$1,000	
White Total	0	51	\$0	\$50,700				
Grand Total	12	128	\$14,400	\$143,100				

Section 2 – REGIONAL SUMMARY DATA

NORTHERN SLOPES ZONE

TOTAL TONNES BY VARIETY

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Barbera	0	5	5	5	100%	100%	0	1	1
Cabernet Sauvignon	22	26	48	48	54%	100%	6	2	8
Durif	0	10	10	10	100%	100%	0	1	1
Grenache	3	0	3	3	0%	100%	1	0	1
Merlot	26	4	29	29	13%	100%	6	1	7
Pinot Noir	13	0	13	13	0%	100%	4	0	4
Shiraz	42	49	91	91	54%	100%	7	1	8
Tempranillo	3	8	11	11	73%	100%	1	1	2
Red Total	109	102	211	211	48%	100%			
% of Grand Total	64	47	55	55					
Chardonnay	21	47	67	67	69%	100%	5	1	6
Riesling	0	8	8	8	100%	100%	0	1	1
Sauvignon Blanc	3	14	17	17	85%	100%	1	2	3
Semillon	37	41	78	78	52%	100%	6	1	7
Traminer	0	6	6	6	100%	100%	0	1	1
White Total	60	115	175	175	66%	100%			
% of Grand Total	36	53	45	45					
Grand Total	169	217	386	386	56%	100%			

Section 2 – REGIONAL SUMMARY DATA

NORTHERN SLOPES ZONE

PURCHASE VALUE SUMMARY DATA

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Barbera	5	5	\$4,240	\$4,240			\$800	100%
Cabernet Sauvignon	26	48	\$29,160	\$54,058			\$1,122	100%
Durif	10	10	\$14,700	\$14,700			\$1,500	100%
Grenache	0	3	\$0	\$3,279			\$1,214	
Merlot	4	29	\$3,700	\$29,200			\$1,000	100%
Pinot Noir	0	13	\$0	\$16,274			\$1,214	
Shiraz	49	91	\$62,600	\$115,677			\$1,270	100%
Tempranillo	8	11	\$9,720	\$13,320			\$1,200	100%
Red Total	102	211	\$124,120	\$250,748				
Chardonnay	47	67	\$48,845	\$70,542			\$1,048	100%
Riesling	8	8	\$4,955	\$4,955			\$635	100%
Sauvignon Blanc	14	17	\$24,000	\$28,286			\$1,714	100%
Semillon	41	78	\$39,162	\$74,852			\$965	100%
Traminer	6	6	\$7,030	\$7,030			\$1,192	100%
White Total	115	175	\$123,992	\$185,664				
Grand Total	217	386	\$248,112	\$436,412				

Section 2 – REGIONAL SUMMARY DATA

ORANGE

TOTAL TONNES BY VARIETY

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Barbera	0	7	7	5	100%	132%	0	1	1
Black Muscat	3	0	3	3	0%	100%	1	0	1
Cabernet Franc	21	7	28	28	25%	100%	3	1	4
Cabernet Sauvignon	692	445	1,137	1,089	39%	104%	11	3	13
Grenache	24	0	24	24	0%	100%	2	0	2
Malbec	5	0	5	5	0%	100%	1	0	1
Mataro (Mouvedre)	12	0	12	12	0%	100%	1	0	1
Merlot	277	524	801	808	65%	99%	12	6	16
Petit Verdot	4	0	4	4	0%	100%	1	0	1
Pinot Noir	38	33	71	68	46%	104%	5	2	6
Sangiovese	0	22	22	22	100%	101%	0	1	1
Shiraz	907	893	1,799	1,797	50%	100%	10	7	15
Red Total	1,983	1,931	3,913	3,864	49%	101%			
% of Grand Total	65	54	59	60					
Chardonnay	644	872	1,515	1,485	58%	102%	8	8	14
Marsanne	0	20	20	20	100%	100%	0	1	1
Pinot Gris	5	15	20	33	76%	60%	2	2	4
Riesling	112	134	246	253	55%	97%	2	4	6
Roussanne	0	52	52	52	100%	100%	0	2	2
Sauvignon Blanc	167	443	610	556	73%	110%	9	12	16
Semillon	99	26	125	125	21%	100%	3	1	4
Verdelho	27	13	40	42	32%	94%	1	1	2
Viognier	17	43	60	59	72%	101%	1	1	2
White Total	1,069	1,617	2,687	2,624	60%	102%			
% of Grand Total	35	46	41	40					
Grand Total	3,052	3,548	6,600	6,489	54%	102%			

Section 2 – REGIONAL SUMMARY DATA

ORANGE

PURCHASE VALUE SUMMARY DATA

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Barbera	7	7	\$7,920	\$7,920			\$1,200	100%
Black Muscat	0	3	\$0	\$3,173			\$1,058	
Cabernet Franc	7	28	\$7,143	\$28,269			\$1,006	100%
Cabernet Sauvignon	445	1,137	\$438,563	\$1,120,333	\$250	\$1,400	\$985	100%
Grenache	0	24	\$0	\$25,487			\$1,058	
Malbec	0	5	\$0	\$5,288			\$1,058	
Mataro (Mouvedre)	0	12	\$0	\$12,902			\$1,058	
Merlot	524	801	\$485,747	\$742,207	\$250	\$1,600	\$927	100%
Petit Verdot	0	4	\$0	\$4,230			\$1,058	
Pinot Noir	33	71	\$37,046	\$79,887			\$1,127	100%
Sangiovese	22	22	\$28,990	\$28,990			\$1,300	100%
Shiraz	893	1,799	\$1,036,251	\$2,088,778	\$250	\$1,600	\$1,161	100%
Red Total	1,931	3,913	\$2,041,659	\$4,147,464				
Chardonnay	872	1,515	\$1,061,464	\$1,845,247	\$800	\$1,750	\$1,218	100%
Marsanne	20	20	\$8,000	\$8,000			\$400	100%
Pinot Gris	15	20	\$25,889	\$34,173			\$1,726	100%
Riesling	134	246	\$140,992	\$258,388	\$400	\$1,324	\$1,050	100%
Roussanne	52	52	\$53,930	\$53,930			\$1,038	100%
Sauvignon Blanc	443	610	\$545,589	\$750,972	\$600	\$1,800	\$1,232	100%
Semillon	26	125	\$10,400	\$49,932			\$400	100%
Verdelho	13	40	\$5,000	\$15,848			\$400	100%
Viognier	43	60	\$59,244	\$81,935			\$1,375	100%
White Total	1,617	2,687	\$1,910,507	\$3,098,425				
Grand Total	3,548	6,600	\$3,952,166	\$7,245,888				

Section 2 – REGIONAL SUMMARY DATA

RIVERINA

TOTAL TONNES BY VARIETY – RED GRAPES

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Barbera	140	315	454	288	69%	158%	3	3	4
Cabernet Franc	3	402	405	283	99%	143%	1	3	2
Cabernet Sauvignon	4,422	18,030	22,452	21,710	80%	103%	12	15	20
Durif	351	4,118	4,469	4,595	92%	97%	2	9	9
Grenache	1	301	302	724	100%	42%	1	6	6
Malbec	0	35	35	35	100%	99%	0	1	1
Mataro	12	1,487	1,499	1,440	99%	104%	1	9	6
Merlot	3,544	11,736	15,280	15,209	77%	100%	7	14	17
Other red	786	723	1,509	1,341	48%	113%	9	16	18
Petit Verdot	273	2,263	2,537	2,437	89%	104%	4	5	6
Pinot Noir	870	2,012	2,882	2,489	70%	116%	4	6	7
Ruby Cabernet	589	11,190	11,779	10,412	95%	113%	3	13	11
Sangiovese	75	804	879	878	91%	100%	2	5	6
Shiraz	6,352	45,590	51,942	47,808	88%	109%	15	16	22
Tempranillo	9	900	909	946	99%	96%	2	2	4
Unsound red	0	335	335	0	100%		0	1	0
Zinfandel	189	560	749	669	75%	112%	1	2	1
Red Total	17,617	100,799	118,416	111,264	85%	106%	1	2	1
% of Grand Total	48	47	47	45					

Section 2 – REGIONAL SUMMARY DATA

RIVERINA

TOTAL TONNES BY VARIETY – WHITE GRAPES

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Chardonnay	8,045	39,536	47,581	42,616	83%	112%	12	17	21
Chenin Blanc	204	868	1,072	967	81%	111%	2	4	4
Colombard	687	12,672	13,359	13,518	95%	99%	4	13	11
Doradillo	0	94	94	87	100%	108%	0	2	1
Marsanne	249	633	882	985	72%	90%	4	5	6
Muscat Blanc	14	1,075	1,089	1,260	99%	86%	1	2	3
Muscat Gordo Blanco	123	5,014	5,138	5,311	98%	97%	4	11	12
Other white	107	691	798	991	87%	81%	5	10	11
Pinot Gris	20	1,181	1,201	5,169	98%	23%	2	2	4
Riesling	907	3,420	4,327	4,378	79%	99%	4	8	10
Sauvignon Blanc	716	2,655	3,371	3,867	79%	87%	6	11	14
Semillon	5,063	32,796	37,859	37,903	87%	100%	14	17	22
Sultana	0	23	23	25	100%	93%	0	3	3
Traminer	1,281	3,547	4,828	4,635	73%	104%	8	8	13
Trebbiano	329	4,585	4,914	4,845	93%	101%	5	11	11
Unsound white	0	171	171	0	100%		0	1	0
Verdelho	1,335	4,475	5,811	6,593	77%	88%	5	7	8
Viognier	7	475	481	555	99%	87%	1	4	5
White Total	19,088	113,912	133,000	133,705	86%	99%			
% of Grand Total	52	53	55	55					
Grand Total	36,705	214,711	251,416	244,969	85%	103%			

Section 2 – REGIONAL SUMMARY DATA

RIVERINA

PURCHASE VALUE SUMMARY DATA - RED GRAPES

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Barbera	315	454	\$99,206	\$143,211	\$270	\$400	\$315	100%
Cabernet Franc	402	405	\$116,128	\$116,994	\$280	\$350	\$289	100%
Cabernet Sauvignon	18,030	22,452	\$7,254,063	\$9,033,054	\$200	\$723	\$402	100%
Durif	4,118	4,469	\$1,647,811	\$1,788,197	\$237	\$800	\$400	100%
Grenache	301	302	\$95,535	\$95,853	\$250	\$400	\$318	100%
Malbec	35	35	\$10,374	\$10,374			\$300	100%
Mataro	1,487	1,499	\$475,222	\$479,121	\$250	\$410	\$320	100%
Merlot	11,736	15,280	\$4,783,521	\$6,228,211	\$200	\$766	\$408	100%
Other red	723	1,509	\$277,258	\$712,081	\$274	\$1,800	\$383	100%
Petit Verdot	2,263	2,537	\$871,730	\$977,063	\$274	\$600	\$385	100%
Pinot Noir	2,012	2,882	\$953,419	\$1,365,913	\$380	\$575	\$474	100%
Ruby Cabernet	11,190	11,779	\$3,772,769	\$3,971,494	\$240	\$793	\$337	100%
Sangiovese	804	879	\$259,220	\$283,412	\$280	\$500	\$323	100%
Shiraz	45,590	51,942	\$20,022,183	\$22,811,891	\$200	\$1,100	\$439	100%
Tempranillo	900	909	\$481,905	\$486,726			\$536	100%
Unsound red	335	335	\$79,774	\$79,774			\$238	100%
Zinfandel	560	749	\$132,720	\$177,385			\$237	100%
Red Total	100,799	118,416	\$41,332,836	\$48,760,753				

Section 2 – REGIONAL SUMMARY DATA

RIVERINA

PURCHASE VALUE SUMMARY DATA – WHITE GRAPES

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Chardonnay	39,536	47,581	\$25,830,818	\$31,087,024	\$200	\$1,024	\$653	100%
Chenin Blanc	868	1,072	\$286,066	\$353,305	\$320	\$350	\$329	100%
Colombard	12,672	13,359	\$4,547,351	\$4,793,969	\$320	\$392	\$359	100%
Doradillo	94	94	\$26,052	\$26,052	\$200	\$500	\$276	100%
Marsanne	633	882	\$212,228	\$295,857	\$200	\$500	\$335	100%
Muscat Blanc	1,075	1,089	\$396,160	\$401,319	\$250	\$400	\$369	100%
Muscat Gordo Blanco	5,014	5,138	\$1,760,223	\$1,803,542	\$270	\$700	\$351	100%
Other white	691	798	\$270,622	\$313,353	\$270	\$700	\$392	100%
Pinot Gris	1,181	1,201	\$787,085	\$800,412	\$298	\$500	\$666	100%
Riesling	3,420	4,327	\$1,349,399	\$1,707,051	\$400	\$600	\$395	100%
Sauvignon Blanc	2,655	3,371	\$1,337,635	\$1,698,449	\$300	\$650	\$504	100%
Semillon	32,796	37,859	\$13,489,233	\$15,571,608	\$270	\$300	\$411	100%
Sultana	23	23	\$6,709	\$6,709	\$270	\$300	\$288	100%
Traminer	3,547	4,828	\$1,446,847	\$1,969,437	\$350	\$500	\$408	100%
Trebbiano	4,585	4,914	\$1,496,118	\$1,603,348	\$260	\$375	\$326	100%
Unsound white	171	171	\$34,200	\$34,200	\$300	\$500	\$200	100%
Verdelho	4,475	5,811	\$1,598,286	\$2,075,252	\$450	\$650	\$357	100%
Viognier	475	481	\$242,461	\$245,956	\$450	\$650	\$511	100%
White Total	113,912	133,000	\$55,117,491	\$64,786,843				
Grand Total	214,711	251,416	\$96,450,327	\$113,547,596				

Section 2 – REGIONAL SUMMARY DATA

SOUTH COAST ZONE

TOTAL TONNES BY VARIETY

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Barbera	3	0	3	3	0%	100%	1	0	1
Cabernet Franc	2	0	2	2	0%	100%	1	0	1
Cabernet Sauvignon	40	21	61	65	35%	94%	11	2	12
Chambourcin	32	2	34	34	7%	99%	6	1	7
Grenache	1	0	1	1	0%	100%	1	0	1
Malbec	2	0	2	4	0%	54%	2	0	2
Merlot	4	15	19	21	81%	89%	2	1	3
Petit Verdot	0	0	0	0	0%	100%	1	0	1
Pinot Noir	15	10	25	25	40%	100%	2	1	3
Ruby Cabernet	2	0	2	2	0%	100%	1	0	1
Shiraz	7	10	17	21	60%	78%	6	1	7
Red Total	107	58	165	178	35%	93%			
% of Grand Total	40	32	37	39					
Chardonnay	57	82	139	145	59%	96%	9	2	11
Muscat Gordo Blanco	9	0	9	9	0%	100%	1	0	1
Other white (group together)	1	0	1	1	0%	100%	1	0	1
Riesling	4	10	14	16	74%	88%	2	1	3
Sauvignon Blanc	48	30	78	63	39%	124%	6	1	6
Semillon	16	0	16	19	0%	84%	3	0	3
Traminer	2	0	2	4	0%	44%	1	0	2
Trebbiano	8	0	8	8	0%	100%	1	0	1
Verdelho	16	3	19	19	14%	95%	1	0	1
White Total	159	125	284	283	44%	100%	4	2	5
% of Grand Total	60	68	63	61					
Grand Total	266	183	449	461	41%	97%			

Section 2 – REGIONAL SUMMARY DATA

SOUTH COAST ZONE

PURCHASE VALUE SUMMARY DATA

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Barbera	0	3	\$0	\$4,384			\$1,461	
Cabernet Franc	0	2	\$0	\$3,069			\$1,461	
Cabernet Sauvignon	21	61	\$30,850	\$88,877			\$1,469	100%
Chambourcin	2	34	\$1,840	\$27,200			\$800	100%
Grenache	0	1	\$0	\$1,461			\$1,461	
Malbec	0	2	\$0	\$2,922			\$1,461	
Merlot	15	19	\$22,500	\$27,750			\$1,500	100%
Petit Verdot	0	0	\$0	\$584			\$1,461	
Pinot Noir	10	25	\$15,000	\$37,500			\$1,500	100%
Ruby Cabernet	0	2	\$0	\$2,922			\$1,461	
Shiraz	10	17	\$15,000	\$25,050			\$1,500	100%
Red Total	58	165	\$85,190	\$221,720			\$1,246	100%
Chardonnay	82	139	\$102,200	\$173,241			\$1,323	
Muscat Gordo Blanco	0	9	\$0	\$11,904			\$1,323	
Other white (group together)	0	1	\$0	\$1,058			\$1,500	
Riesling	10	14	\$15,000	\$20,400			\$1,500	100%
Sauvignon Blanc	30	78	\$45,000	\$116,850			\$1,500	100%
Semillon	0	16	\$0	\$20,633			\$1,323	
Traminer	0	2	\$0	\$2,116			\$1,323	
Trebbiano	0	8	\$0	\$10,581			\$1,323	
Verdelho	3	19	\$2,600	\$18,500			\$1,000	100%
White Total	125	284	\$164,800	\$375,284				
Grand Total	183	449	\$249,990	\$597,004				

Section 2 – REGIONAL SUMMARY DATA

SOUTHERN NSW ZONE - OTHER

TOTAL TONNES BY VARIETY

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Barbera	11	5	16	11	31%	145%	1	1	1
Cabernet Franc	2	0	2	2	0%	100%	1	0	1
Cabernet Sauvignon	394	1,734	2,128	2,152	81%	99%	7	8	13
Grenache	0	2	2	2	100%	100%	0	1	1
Merlot	67	411	479	479	86%	100%	3	2	3
Meunier (Pinot Meunier)	22	14	36	22	40%	165%	1	1	1
Nebbiolo	5	0	5	5	0%	100%	1	0	1
Other red (group together)	7	0	7	7	0%	100%	1	0	1
Petit Verdot	0	1	1	1	100%	100%	0	1	1
Pinot Noir	257	268	525	558	51%	94%	3	7	8
Sangiovese	70	8	78	70	10%	111%	1	1	1
Shiraz	1,263	3,005	4,268	4,306	70%	99%	6	11	14
Touriga	1	0	1	1	0%	100%	1	0	1
Zinfandel	0	10	10	0	100%		0	1	0
Red Total	2,098	5,459	7,557	7,615	72%	99%			
% of Grand Total	84	81	82	81					
Chardonnay	281	1,005	1,287	1,257	78%	102%	4	12	14
Colombard	0	20	20	0	100%		0	1	0
Muscat Gordo Blanco	22	24	46	50	52%	92%	1	1	1
Pinot Gris	1	0	1	1	0%	100%	1	0	1
Riesling	20	57	77	81	74%	95%	1	4	2
Sauvignon Blanc	43	51	93	157	54%	59%	2	5	6
Semillon	44	53	97	107	55%	90%	3	3	3
Verdelho	0	92	92	92	100%	100%	0	1	1
Viognier	0	1	1	25	100%	2%	0	1	1
White Total	411	1,302	1,713	1,770	76%	97%			
% of Grand Total	16	19	18	19					
Grand Total	2,509	6,761	9,270	9,385	73%	99%			

Section 2 – REGIONAL SUMMARY DATA

SOUTHERN NSW - OTHER

PURCHASE VALUE SUMMARY DATA

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Barbera	5	16	\$4,250	\$13,617			\$850	100%
Cabernet Franc	0	2	\$0	\$1,941			\$1,213	
Cabernet Sauvignon	1,734	2,128	\$2,078,232	\$2,550,713	\$500	\$1,500	\$1,199	100%
Grenache	2	2	\$1,918	\$1,918			\$959	100%
Merlot	411	479	\$541,602	\$629,860			\$1,316	100%
Meunier (Pinot Meunier)	14	36	\$25,671	\$64,918			\$1,808	100%
Nebbiolo	0	5	\$0	\$6,309			\$1,213	
Other red (group together)	0	7	\$0	\$8,493			\$1,213	
Petit Verdot	1	1	\$760	\$760			\$760	100%
Pinot Noir	268	525	\$483,390	\$945,824	\$900	\$1,900	\$1,802	100%
Sangiovese	8	78	\$6,800	\$66,368			\$850	100%
Shiraz	3,005	4,268	\$3,472,225	\$4,931,291	\$225	\$1,850	\$1,155	100%
Touriga	0	1	\$0	\$1,335			\$1,213	
Zinfandel	10	10	\$8,500	\$8,500			\$850	100%
Red Total	5,459	7,557	\$6,623,348	\$9,231,847				
Chardonnay	1,005	1,287	\$1,305,128	\$1,670,186	\$700	\$2,200	\$1,298	100%
Colombard	20	20	\$6,500	\$6,500			\$325	100%
Muscat Gordo Blanco	24	46	\$8,400	\$16,100			\$350	100%
Pinot Gris	0	1	\$0	\$1,303			\$1,196	
Riesling	57	77	\$44,725	\$60,506	\$550	\$1,407	\$789	100%
Sauvignon Blanc	51	93	\$63,780	\$117,410	\$1,000	\$1,750	\$1,256	100%
Semillon	53	97	\$19,625	\$35,995	\$350	\$900	\$372	100%
Verdelho	92	92	\$108,348	\$108,348			\$1,180	100%
Viognier	1	1	\$450	\$450			\$900	100%
White Total	1,302	1,713	\$1,556,956	\$2,016,798				
Grand Total	6,761	9,270	\$8,180,304	\$11,248,645				

Section 2 – REGIONAL SUMMARY DATA

WESTERN PLAINS ZONE

TOTAL TONNES BY VARIETY

Variety Name	Total winery grown	Total other growers	Total crushed	Total preferred	Tonnes from other growers as % of total	Tonnes from other growers as % of demand supplied	Number of wineries reporting tonnages (>0) for Own	Number of wineries reporting tonnages (>0) for Other	Number of wineries reporting tonnages (>0) for Preferred
Barbera	0	0	0	0	0%	100%	1	0	1
Black Sultana	5	0	5	4	0%	125%	1	0	1
Cabernet Sauvignon	9	243	252	252	96%	100%	4	2	6
Chambourcin	4	0	4	4	0%	100%	1	0	1
Gamay	1	0	1	1	0%	100%	1	0	1
Grenache	4	69	73	73	94%	100%	1	2	3
Merlot	12	158	170	170	93%	100%	2	1	3
Petit Verdot	3	0	3	3	0%	100%	1	0	1
Ruby Cabernet	0	88	88	88	100%	100%	0	1	1
Shiraz	19	589	608	605	97%	100%	4	2	5
Tempranillo	1	0	1	1	0%	100%	1	0	1
Red Total	57	1,146	1,203	1,199	95%	100%			
% of Grand Total	79	66	66	66					
Chardonnay	7	557	564	560	99%	101%	3	3	5
Riesling	3	0	3	3	0%	100%	1	0	1
Semillon	3	0	3	3	0%	100%	1	0	1
Verdelho	2	38	40	40	95%	100%	1	1	2
White Total	15	595	610	606	98%	101%			
% of Grand Total	21	34	34	34					
Grand Total	72	1,741	1,813	1,805	96%	100%			

Section 2 – REGIONAL SUMMARY DATA

WESTERN PLAINS

PURCHASE VALUE SUMMARY DATA

Variety Name	Grower grown (t)	Total crushed (t)	estimated total value purchased grapes	estimated total value total grapes	lowest price	highest price	calc average purchase value per tonne	qualifier
Barbera	0	0	\$0	\$193			\$482	
Black Sultana	0	5	\$0	\$2,412			\$482	
Cabernet Sauvignon	243	252	\$93,362	\$96,826			\$385	100%
Chambourcin	0	4	\$0	\$1,688			\$482	
Gamay	0	1	\$0	\$289			\$482	
Grenache	69	73	\$23,410	\$24,775			\$341	100%
Merlot	158	170	\$80,096	\$86,184			\$507	100%
Petit Verdot	0	3	\$0	\$1,447			\$482	
Ruby Cabernet	88	88	\$35,136	\$35,136			\$400	100%
Shiraz	589	608	\$320,628	\$330,973			\$544	100%
Tempranillo	0	1	\$0	\$338			\$482	
Red Total	1,146	1,203	\$552,631	\$580,261			\$692	100%
Chardonnay	557	564	\$385,438	\$390,281	\$600	\$750	\$669	
Riesling	0	3	\$0	\$2,008			\$669	
Semillon	0	3	\$0	\$2,008			\$669	
Verdelho	38	40	\$12,920	\$13,600			\$340	100%
White Total	595	610	\$398,358	\$407,898				
Grand Total	1,741	1,813	\$950,989	\$988,159				

Section 3 – PROJECTIONS by REGION

ACT

ESTIMATED AND PREFERRED INTAKE BY VARIETY (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Cabernet Sauvignon	58	0	100%	58	0	100%	58	0	100%	58	0	100%	58	0	100%
Merlot	65	0	100%	65	0	100%	65	0	100%	65	0	100%	65	0	100%
Shiraz	167	150	100%	167	150	100%	167	200	100%	167	200	100%	167	200	100%
Red Total	290	150		290	150		290	200		290	200		290	200	
Chardonnay	81	60	100%	81	60	100%	81	60	100%	81	60	100%	81	60	100%
Riesling	98	45	100%	98	45	100%	98	50	100%	98	50	100%	98	50	100%
Sauvignon Blanc	38	45	100%	38	45	100%	38	45	100%	38	50	100%	38	50	100%
Semillon	31	0	100%	31	0	100%	31	0	100%	31	0	100%	31	0	100%
Viognier	123	60	100%	123	60	100%	123	100	100%	123	100	100%	123	100	100%
White Total	370	210		370	210		370	255		370	260		370	260	
Grand Total	661	360		661	360		661	455		661	460		661	460	

Section 3 – PROJECTIONS by REGION

ACT

FUTURE INTAKE BY SOURCE (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability
Cabernet Sauvignon	0	58	100%	0	58	100%	0	58	100%	0	58	100%	0	58	100%
Merlot	0	65	100%	0	65	100%	0	65	100%	0	65	100%	0	65	100%
Shiraz	0	167	100%	0	167	100%	0	167	100%	0	167	100%	0	167	100%
Red Total	0	290		0	290		0	290		0	290		0	290	
Chardonnay	0	81	100%	0	81	100%	0	81	100%	0	81	100%	0	81	100%
Riesling	0	98	100%	0	98	100%	0	98	100%	0	98	100%	0	98	100%
Sauvignon Blanc	0	38	100%	0	38	100%	0	38	100%	0	38	100%	0	38	100%
Semillon	0	31	100%	0	31	100%	0	31	100%	0	31	100%	0	31	100%
Viognier	0	123	100%	0	123	100%	0	123	100%	0	123	100%	0	123	100%
White Total	0	370		0	370		0	370		0	370		0	370	
Grand Total	0	661		0	661		0	661		0	661		0	661	

Section 3 – PROJECTIONS by REGION

BIG RIVERS - OTHER

ESTIMATED AND PREFERRED INTAKE BY VARIETY (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Cabernet Sauvignon	2,197	2,038	100%	2,237	2,054	100%	2,138	1,958	96%	2,138	1,266	96%	2,138	1,958	96%
Durif	80	40	100%	80	40	100%	80	40	100%	80	40	100%	80	40	100%
Grenache	410	430	100%	410	430	100%	410	430	100%	410	160	100%	410	430	100%
Mataro (Mouvedre)	260	210	85%	260	210	85%	260	210	85%	260	10	85%	260	210	85%
Merlot	1,002	1,002	100%	1,022	1,002	100%	956	916	94%	966	541	94%	966	916	94%
Petit Verdot	45	25	100%	45	25	100%	65	25	100%	65	25	100%	65	25	100%
Sangiovese	40	40	100%	40	40	100%	40	40	100%	40	40	100%	40	40	100%
Shiraz	3,073	2,819	100%	3,211	2,872	100%	2,893	2,583	95%	2,943	1,919	95%	2,943	2,733	95%
Red Total	7,107	6,604		7,305	6,673		6,842	6,202		6,902	4,001		6,902	6,352	
Chardonnay	4,707	4,907	100%	5,182	5,182	100%	5,142	5,142	96%	5,342	4,828	96%	5,542	5,342	96%
Chenin Blanc	120	120	100%	120	120	100%	120	120	100%	120	120	100%	120	120	100%
Marsanne	72	72	100%	72	72	100%	72	72	100%	72	72	100%	72	72	100%
Pinot Gris	229	229	100%	430	430	100%	549	549	100%	549	549	100%	549	549	100%
Sauvignon Blanc	24	0	100%	24	0	100%	24	0	100%	24	0	100%	24	0	100%
Semillon	170	170	100%	170	170	100%	170	170	100%	170	170	100%	170	170	100%
Verdelho	35	35	100%	35	35	100%	35	35	100%	35	35	100%	35	35	100%
White Total	5,357	5,533		6,033	6,009		6,112	6,088		6,312	5,774		6,512	6,288	
Grand Total	12,464	12,137		13,338	12,682		12,954	12,290		13,214	9,775		13,414	12,640	

Section 3 – PROJECTIONS by REGION

BIG RIVERS - OTHER

FUTURE INTAKE BY SOURCE (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability
Cabernet Sauvignon	656	1,541	100%	676	1,462	96%	676	1,462	96%	676	1,462	96%	676	1,462	96%
Durif	40	40	100%	40	40	100%	40	40	100%	40	40	100%	40	40	100%
Grenache	10	400	100%	10	400	100%	10	400	100%	10	400	100%	10	400	100%
Mataro (Mouvedre)	10	250	85%	10	250	85%	10	250	85%	10	250	85%	10	250	85%
Merlot	341	661	100%	341	681	100%	341	615	94%	341	625	94%	341	625	94%
Petit Verdot	25	20	100%	25	20	100%	25	40	100%	25	40	100%	25	40	100%
Sangiovese	40	0	100%	40	0	100%	40	0	100%	40	0	100%	40	0	100%
Shiraz	1,009	2,064	100%	1,009	2,202	100%	1,009	1,884	95%	1,009	1,934	95%	1,009	1,934	95%
Red Total	2,131	4,976		2,151	5,154		2,151	4,691		2,151	4,751		2,151	4,751	
Chardonnay	3,053	1,654	100%	3,678	1,504	100%	3,728	1,414	96%	3,828	1,514	96%	3,828	1,714	96%
Chenin Blanc	120	0	100%	120	0	100%	120	0	100%	120	0	100%	120	0	100%
Marsanne	72	0	100%	72	0	100%	72	0	100%	72	0	100%	72	0	100%
Pinot Gris	229	0	100%	430	0	100%	549	0	100%	549	0	100%	549	0	100%
Sauvignon Blanc	0	24	100%	0	24	100%	0	24	100%	0	24	100%	0	24	100%
Semillon	20	150	100%	20	150	100%	20	150	100%	20	150	100%	20	150	100%
Verdelho	35	0	100%	35	0	100%	35	0	100%	35	0	100%	35	0	100%
White Total	3,529	1,828		4,355	1,678		4,524	1,588		4,624	1,688		4,624	1,888	
Grand Total	5,660	6,804		6,506	6,832		6,675	6,279		6,775	6,439		6,775	6,639	

Section 3 – PROJECTIONS by REGION

CANBERRA

ESTIMATED AND PREFERRED INTAKE BY VARIETY (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Cabernet Franc	1	1	32%	1	1	32%	1	1	32%	1	1	32%	1	1	32%
Cabernet Sauvignon	491	36	95%	494	39	95%	495	40	95%	227	41	95%	134	42	95%
Merlot	197	35	86%	202	39	86%	204	40	86%	142	43	86%	107	43	86%
Muscat Brown (Red Front)	1	1	100%	1	1	100%	1	1	100%	1	1	100%	1	1	100%
Pinot Noir	85	27	84%	88	30	84%	44	31	84%	48	35	84%	48	35	84%
Sangiovese	6	6	83%	7	7	83%	7	7	83%	7	7	83%	7	7	83%
Shiraz	647	87	94%	653	89	93%	657	93	93%	354	97	93%	226	99	93%
Red Total	1,427	193		1,444	205		1,407	212		778	224		523	226	
Chardonnay	169	22	83%	172	25	83%	173	26	83%	120	30	83%	94	30	83%
Marsanne	4	4	100%	4	4	100%	4	4	100%	4	4	100%	4	4	100%
Pinot Gris	3	3	100%	3	3	100%	4	4	100%	4	4	100%	4	4	100%
Riesling	178	66	87%	180	68	87%	183	71	87%	154	71	87%	86	71	87%
Sauvignon Blanc	190	39	86%	195	44	86%	197	46	86%	133	50	86%	74	50	86%
Semillon	111	5	98%	111	5	98%	111	5	98%	61	5	98%	5	5	3%
Traminer	10	1	100%	9	0	88%	9	0	88%	9	0	88%	9	0	88%
Viognier	16	16	100%	19	19	100%	19	19	100%	19	19	100%	19	19	100%
White Total	680	156		692	168		699	175		504	183		295	183	
Grand Total	2,107	349		2,137	373		2,107	387		1,282	407		818	409	

Section 3 – PROJECTIONS by REGION

CANBERRA

FUTURE INTAKE BY SOURCE (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability
Cabernet Franc	1	0	32%	1	0	32%	1	0	32%	1	0	32%	1	0	32%
Cabernet Sauvignon	17	474	95%	20	474	95%	21	474	95%	22	205	95%	22	112	95%
Merlot	33	164	86%	38	164	86%	40	164	86%	43	99	86%	43	64	86%
Muscat Brown (Red Front)	1	0	100%	1	0	100%	1	0	100%	1	0	100%	1	0	100%
Pinot Noir	24	61	84%	28	60	84%	30	14	84%	34	14	84%	34	14	84%
Sangiovese	6	0	83%	7	0	83%	7	0	83%	7	0	83%	7	0	83%
Shiraz	56	591	94%	57	596	93%	60	597	93%	64	290	93%	66	161	93%
Red Total	137	1,290		151	1,294		159	1,249		171	608		173	351	
Chardonnay	16	153	83%	19	153	83%	20	153	83%	24	96	83%	24	70	83%
Marsanne	4	0	100%	4	0	100%	4	0	100%	4	0	100%	4	0	100%
Pinot Gris	3	0	100%	3	0	100%	4	0	100%	4	0	100%	4	0	100%
Riesling	43	135	87%	45	135	87%	47	136	87%	47	107	87%	47	39	87%
Sauvignon Blanc	23	167	86%	28	167	86%	30	167	86%	34	99	86%	34	40	86%
Semillon	3	108	98%	3	108	98%	3	108	98%	3	58	98%	3	2	3%
Traminer	1	9	100%	0	9	88%	0	9	88%	0	9	88%	0	9	88%
Viognier	8	8	100%	10	9	100%	10	9	100%	10	9	100%	10	9	100%
White Total	101	579		112	580		118	581		126	378		126	169	
Grand Total	238	1,869		263	1,874		277	1,830		297	985		299	520	

Section 3 – PROJECTIONS by REGION

COWRA

ESTIMATED AND PREFERRED INTAKE BY VARIETY (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Cabernet Franc	354	4	100%	354	4	100%	354	4	100%	354	4	100%	354	4	100%
Cabernet Sauvignon	1,999	1,782	100%	1,896	1,835	100%	1,829	1,789	95%	1,834	1,794	95%	1,834	1,794	95%
Malbec	275	0	100%	275	0	100%	250	0	95%	250	0	95%	250	0	95%
Merlot	1,060	1,035	100%	1,062	1,042	100%	963	953	91%	963	963	91%	963	963	91%
Petit Verdot	12	12	100%	12	12	100%	12	12	100%	0	0	0%	0	0	0%
Pinot Noir	250	0	100%	250	0	100%	250	0	100%	250	0	100%	250	0	100%
Ruby Cabernet	400	400	100%	400	400	100%	400	400	100%	400	400	100%	400	400	100%
Sangiovese	70	35	57%	70	40	57%	70	45	57%	70	50	57%	70	55	57%
Shiraz	4,025	3,663	100%	3,771	3,702	100%	3,568	3,568	95%	3,568	3,568	95%	3,573	3,573	95%
Tempranillo	12	15	100%	12	20	100%	12	20	100%	12	20	100%	12	20	100%
Red Total	8,457	6,946		8,102	7,055		7,708	6,791		7,701	6,799		7,706	6,809	
Chardonnay	7,108	6,075	100%	7,010	6,315	100%	6,645	6,034	100%	6,645	6,118	100%	6,645	6,163	100%
Pinot Gris	40	40	100%	110	110	100%	138	138	100%	138	138	100%	138	138	100%
Sauvignon Blanc	557	507	96%	707	657	96%	707	657	96%	690	640	92%	690	640	92%
Semillon	1,416	1,305	98%	1,303	1,303	98%	1,305	1,305	98%	1,267	1,267	92%	1,269	1,269	92%
Verdelho	897	897	98%	917	917	98%	947	947	98%	600	600	98%	600	600	98%
Viognier	51	51	100%	73	73	100%	82	82	100%	85	85	100%	85	85	100%
White Total	10,069	8,875		10,120	9,375		9,824	9,163		9,425	8,848		9,427	8,895	
Grand Total	18,526	15,820		18,222	16,431		17,532	15,954		17,126	15,647		17,133	15,704	

Section 3 – PROJECTIONS by REGION

COWRA

FUTURE INTAKE BY SOURCE (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability
Cabernet Franc	354	0	100%	354	0	100%	354	0	100%	354	0	100%	354	0	100%
Cabernet Sauvignon	800	1,199	100%	805	1,091	100%	800	1,029	95%	803	1,031	95%	803	1,031	95%
Malbec	275	0	100%	275	0	100%	250	0	95%	250	0	95%	250	0	95%
Merlot	225	835	100%	227	835	100%	229	734	91%	229	734	91%	229	734	91%
Petit Verdot	0	12	100%	0	12	100%	0	12	100%	0	0	0%	0	0	0%
Pinot Noir	250	0	100%	250	0	100%	250	0	100%	250	0	100%	250	0	100%
Ruby Cabernet	400	0	100%	400	0	100%	400	0	100%	400	0	100%	400	0	100%
Sangiovese	70	0	57%	70	0	57%	70	0	57%	70	0	57%	70	0	57%
Shiraz	782	3,243	100%	790	2,981	100%	798	2,770	95%	798	2,770	95%	803	2,770	95%
Tempranillo	12	0	100%	12	0	100%	12	0	100%	12	0	100%	12	0	100%
Red Total	3,168	5,289		3,183	4,919		3,163	4,545		3,168	4,533		3,171	4,535	
Chardonnay	1,671	5,437	100%	1,679	5,331	100%	1,684	4,961	100%	1,684	4,961	100%	1,684	4,961	100%
Pinot Gris	0	40	100%	0	110	100%	0	138	100%	0	138	100%	0	138	100%
Sauvignon Blanc	280	277	96%	430	277	96%	430	277	96%	430	260	92%	430	260	92%
Semillon	332	1,084	98%	330	973	98%	332	973	98%	330	937	92%	332	937	92%
Verdelho	460	437	98%	460	457	98%	460	487	98%	460	140	98%	460	140	98%
Viognier	10	41	100%	10	63	100%	15	67	100%	15	70	100%	15	70	100%
White Total	2,753	7,316		2,909	7,211		2,921	6,903		2,919	6,506		2,921	6,506	
Grand Total	5,921	12,605		6,092	12,130		6,084	11,448		6,087	11,039		6,092	11,041	

Section 3 – PROJECTIONS by REGION

HUNER VALLEY ZONE

ESTIMATED AND PREFERRED INTAKE BY VARIETY (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Barbera	3	3	100%	3	3	100%	3	3	100%	3	3	100%	3	3	100%
Cabernet Franc	25	25	100%	37	37	100%	47	47	100%	47	47	100%	47	47	100%
Cabernet Sauvignon	639	454	96%	573	466	98%	578	470	98%	583	475	98%	585	477	98%
Durif	9	9	100%	9	9	100%	9	9	100%	9	9	100%	9	9	100%
Malbec	2	2	100%	2	2	100%	2	2	100%	2	2	100%	2	2	100%
Merlot	806	699	92%	787	681	89%	798	693	89%	798	695	89%	800	697	89%
Other red	91	91	88%	88	88	86%	88	88	86%	88	88	86%	88	88	86%
Petit Verdot	57	40	91%	67	50	91%	67	50	91%	67	50	91%	67	50	91%
Pinot Noir	232	237	97%	208	213	93%	209	214	93%	210	215	93%	210	215	93%
Ruby Cabernet	2	2	100%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
Sangiovese	2	2	100%	2	2	100%	2	2	100%	2	2	100%	2	2	100%
Shiraz	3,900	3,315	99%	3,957	3,421	98%	3,843	3,366	98%	3,907	3,438	98%	3,946	3,477	98%
Red Total	5,768	4,879		5,732	4,972		5,645	4,944		5,716	5,024		5,759	5,067	
Chardonnay	8,942	8,072	100%	8,997	8,108	98%	7,980	7,341	98%	7,976	7,338	95%	7,991	7,353	95%
Colombard	75	75	100%	75	75	100%	75	75	100%	75	75	100%	75	75	100%
Other white	5	5	50%	5	5	50%	5	5	50%	5	5	50%	5	5	50%
Riesling	50	50	100%	50	50	100%	50	50	100%	50	50	100%	50	50	100%
Sauvignon Blanc	491	534	88%	439	482	88%	365	408	88%	365	408	88%	366	409	88%
Semillon	5,239	5,302	98%	5,324	5,392	98%	4,742	4,816	98%	4,748	4,827	98%	4,768	4,847	98%
Traminer	337	377	100%	338	378	100%	338	378	100%	339	379	100%	339	379	100%
Trebbiano	10	10	100%	10	10	100%	10	10	100%	10	10	100%	10	10	100%
Verdelho	1,766	1,741	94%	1,717	1,778	94%	1,285	1,373	94%	1,285	1,400	94%	1,285	1,400	94%
Viognier	20	6	0%	20	6	0%	20	6	0%	20	6	0%	20	6	0%
White Total	16,935	16,171		16,974	16,283		14,870	14,462		14,872	14,497		14,909	14,534	
Grand Total	22,702	21,050		22,707	21,255		20,515	19,405		20,588	19,521		20,667	19,600	

Section 3 – PROJECTIONS by REGION

HUNTER VALLEY ZONE

FUTURE INTAKE BY SOURCE (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability
Barbera	3	0	100%	3	0	100%	3	0	100%	3	0	100%	3	0	100%
Cabernet Franc	25	0	100%	37	0	100%	47	0	100%	47	0	100%	47	0	100%
Cabernet Sauvignon	461	178	96%	470	103	98%	475	103	98%	480	103	98%	482	103	98%
Durif	9	0	100%	9	0	100%	9	0	100%	9	0	100%	9	0	100%
Malbec	2	0	100%	2	0	100%	2	0	100%	2	0	100%	2	0	100%
Merlot	495	311	92%	476	311	89%	482	316	89%	482	316	89%	484	316	89%
Other red	32	59	88%	29	59	86%	29	59	86%	29	59	86%	29	59	86%
Petit Verdot	37	20	91%	47	20	91%	47	20	91%	47	20	91%	47	20	91%
Pinot Noir	124	108	97%	100	108	93%	101	108	93%	102	108	93%	102	108	93%
Ruby Cabernet	2	0	100%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
Sangiovese	2	0	100%	2	0	100%	2	0	100%	2	0	100%	2	0	100%
Shiraz	2,544	1,356	99%	2,661	1,296	98%	2,667	1,176	98%	2,731	1,176	98%	2,765	1,181	98%
Red Total	3,736	2,032		3,835	1,897		3,863	1,782		3,934	1,782		3,972	1,787	
Chardonnay	4,819	4,123	100%	4,901	4,096	98%	4,900	3,080	98%	4,913	3,063	95%	4,918	3,073	95%
Colombard	75	0	100%	75	0	100%	75	0	100%	75	0	100%	75	0	100%
Other white	5	0	50%	5	0	50%	5	0	50%	5	0	50%	5	0	50%
Riesling	50	0	100%	50	0	100%	50	0	100%	50	0	100%	50	0	100%
Sauvignon Blanc	386	105	88%	334	105	88%	335	30	88%	335	30	88%	336	30	88%
Semillon	3,531	1,708	98%	3,548	1,776	98%	3,539	1,203	98%	3,545	1,203	98%	3,550	1,218	98%
Traminer	297	40	100%	298	40	100%	298	40	100%	299	40	100%	299	40	100%
Trebbiano	0	10	100%	0	10	100%	0	10	100%	0	10	100%	0	10	100%
Verdelho	433	1,333	94%	460	1,257	94%	461	824	94%	461	824	94%	461	824	94%
Viognier	0	20	0%	0	20	0%	0	20	0%	0	20	0%	0	20	0%
White Total	9,596	7,339		9,670	7,304		9,663	5,207		9,682	5,190		9,694	5,215	
Grand Total	13,331	9,371		13,506	9,201		13,526	6,989		13,616	6,972		13,665	7,002	

Section 3 – PROJECTIONS by REGION

CENTRAL RANGES - MUDGEE

ESTIMATED AND PREFERRED INTAKE BY VARIETY (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Barbera	109	111	96%	109	111	96%	109	111	96%	94	96	96%	94	96	96%
Cabernet Franc	52	11	81%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
Cabernet Sauvignon	4,598	3,660	85%	4,129	3,596	85%	4,070	3,706	85%	3,249	3,091	85%	3,186	3,098	85%
Grenache	19	19	100%	20	20	100%	25	25	100%	25	25	100%	25	25	100%
Merlot	1,979	1,900	97%	1,848	1,845	97%	2,179	2,179	97%	1,841	1,861	97%	1,837	1,877	97%
Nebbiolo	17	17	82%	49	49	82%	17	17	82%	17	17	82%	17	17	82%
Other red	17	12	100%	14	9	100%	17	12	100%	14	9	100%	17	12	100%
Petit Verdot	113	113	100%	113	113	100%	113	113	100%	104	104	100%	103	103	100%
Pinot Noir	359	339	99%	359	339	99%	329	309	94%	329	309	94%	329	309	94%
Sangiovese	79	83	42%	84	88	42%	84	88	42%	84	88	42%	84	88	42%
Shiraz	6,290	5,420	95%	5,966	5,385	95%	10,792	10,466	95%	9,729	9,497	95%	9,661	9,522	95%
Tempranillo	8	8	100%	8	8	100%	8	8	100%	8	8	100%	8	8	100%
Zinfandel	34	35	100%	35	35	100%	35	35	100%	35	35	100%	35	35	100%
Red Total	13,674	11,728		12,733	11,598		17,777	17,068		15,529	15,140		15,396	15,190	
Chardonnay	3,279	2,717	100%	3,224	2,816	100%	3,743	3,421	100%	3,480	3,252	99%	3,488	3,300	99%
Marsanne	5	5	100%	5	5	100%	5	5	100%	5	5	100%	5	5	100%
Other white	13	13	100%	13	13	100%	13	13	100%	13	13	100%	13	13	100%
Pinot Gris	3	3	100%	3	3	100%	3	3	100%	3	3	100%	3	3	100%
Riesling	283	284	97%	305	306	81%	353	354	81%	353	354	81%	353	354	81%
Sauvignon Blanc	552	552	94%	552	552	94%	562	562	94%	533	533	94%	543	543	94%
Semillon	1,546	1,519	99%	1,502	1,475	99%	1,515	1,488	99%	777	750	94%	778	751	94%
Traminer	394	381	100%	456	444	100%	583	572	100%	555	544	98%	555	544	98%
Verdelho	127	123	75%	117	113	75%	127	123	75%	77	108	40%	77	108	40%
Viognier	0	1	0%	0	2	0%	0	2	0%	0	1	0%	0	1	0%
White Total	6,201	5,598		6,176	5,729		6,904	6,543		5,796	5,563		5,815	5,622	
Grand Total	19,876	17,326		18,910	17,327		24,681	23,612		21,325	20,703		21,211	20,812	

Section 3 – PROJECTIONS by REGION

CENTRAL RANGES - MUDGEE

FUTURE INTAKE BY SOURCE (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability
Barbera	94	15	96%	94	15	96%	94	15	96%	94	0	96%	94	0	96%
Cabernet Franc	0	52	81%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
Cabernet Sauvignon	1,394	3,204	85%	1,437	2,692	85%	1,443	2,627	85%	1,434	1,815	85%	1,441	1,745	85%
Grenache	19	0	100%	20	0	100%	25	0	100%	25	0	100%	25	0	100%
Merlot	954	1,025	97%	998	850	97%	1,025	1,154	97%	1,014	827	97%	1,020	817	97%
Nebbiolo	17	0	82%	49	0	82%	17	0	82%	17	0	82%	17	0	82%
Other red	17	0	100%	14	0	100%	17	0	100%	14	0	100%	17	0	100%
Petit Verdot	54	59	100%	54	59	100%	54	59	100%	55	49	100%	58	45	100%
Pinot Noir	152	207	99%	152	207	99%	152	177	94%	152	177	94%	152	177	94%
Sangiovese	75	4	42%	80	4	42%	80	4	42%	80	4	42%	80	4	42%
Shiraz	2,643	3,647	95%	2,768	3,198	95%	2,834	7,958	95%	2,807	6,922	95%	2,814	6,847	95%
Tempranillo	8	0	100%	8	0	100%	8	0	100%	8	0	100%	8	0	100%
Zinfandel	34	0	100%	35	0	100%	35	0	100%	35	0	100%	35	0	100%
Red Total	5,461	8,213		5,708	7,025		5,783	11,994		5,735	9,794		5,761	9,635	
Chardonnay	2,133	1,146	100%	2,300	924	100%	2,387	1,356	100%	2,346	1,134	99%	2,354	1,134	99%
Marsanne	5	0	100%	5	0	100%	5	0	100%	5	0	100%	5	0	100%
Other white	13	0	100%	13	0	100%	13	0	100%	13	0	100%	13	0	100%
Pinot Gris	0	3	100%	0	3	100%	0	3	100%	0	3	100%	0	3	100%
Riesling	264	19	97%	303	2	81%	351	2	81%	351	2	81%	351	2	81%
Sauvignon Blanc	199	353	94%	199	353	94%	199	363	94%	199	334	94%	199	344	94%
Semillon	404	1,142	99%	415	1,087	99%	428	1,087	99%	359	418	94%	360	418	94%
Traminer	394	0	100%	456	0	100%	583	0	100%	555	0	98%	555	0	98%
Verdelho	40	87	75%	40	77	75%	40	87	75%	40	37	40%	40	37	40%
Viognier	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
White Total	3,451	2,750		3,730	2,446		4,006	2,898		3,868	1,928		3,877	1,938	
Grand Total	8,913	10,963		9,439	9,471		9,789	14,892		9,603	11,722		9,638	11,573	
Barbera	94	15	96%	94	15	96%	94	15	96%	94	0	96%	94	0	96%
Cabernet Franc	0	52	81%	0	0	0%	0	0	0%	0	0	0%	0	0	0%

Section 3 – PROJECTIONS by REGION

NORTHERN RIVERS ZONE

ESTIMATED AND PREFERRED INTAKE BY VARIETY (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Cabernet Sauvignon	9	9	100%	7	7	73%	7	7	73%	7	7	73%	7	7	73%
Chambourcin	61	61	99%	61	61	99%	61	61	99%	61	61	99%	61	61	99%
Merlot	3	3	100%	4	4	100%	4	4	100%	5	5	100%	5	5	100%
Muscat Brown	1	1	100%	1	1	100%	1	1	100%	1	1	100%	1	1	100%
Petit Verdot	3	3	100%	3	3	100%	3	3	100%	3	3	100%	3	3	100%
Pinot Noir	4	4	100%	2	2	100%	2	2	100%	2	2	100%	2	2	100%
Shiraz	5	5	64%	5	5	64%	1	1	24%	1	1	24%	1	1	24%
Red Total	87	87		83	83		80	80		80	80		81	81	
Chardonnay	19	19	100%	17	17	97%	17	17	97%	17	17	97%	17	17	97%
Colombard	3	3	100%	3	3	100%	3	3	100%	3	3	100%	3	3	100%
Sauvignon Blanc	2	2	100%	2	2	100%	2	2	100%	2	2	100%	2	2	100%
Semillon	15	15	60%	5	5	27%	5	5	27%	5	5	27%	5	5	27%
Verdelho	10	10	100%	11	11	100%	11	11	100%	12	12	100%	12	12	100%
Viognier	2	2	100%	2	2	100%	2	2	100%	2	2	100%	2	2	100%
White Total	50	50		39	39		39	39		40	40		40	40	
Grand Total	137	137		122	122		119	119		120	120		121	121	

Section 3 – PROJECTIONS by REGION

NORTHERN RIVERS ZONE

FUTURE INTAKE BY SOURCE (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability
Cabernet Sauvignon	9	0	100%	7	0	73%	7	0	73%	7	0	73%	7	0	73%
Chambourcin	41	20	99%	41	20	99%	41	20	99%	41	20	99%	41	20	99%
Merlot	3	0	100%	4	0	100%	4	0	100%	5	0	100%	5	0	100%
Muscat Brown	1	0	100%	1	0	100%	1	0	100%	1	0	100%	1	0	100%
Petit Verdot	3	0	100%	3	0	100%	3	0	100%	3	0	100%	3	0	100%
Pinot Noir	4	0	100%	2	0	100%	2	0	100%	2	0	100%	2	0	100%
Shiraz	5	0	64%	5	0	64%	1	0	24%	1	0	24%	1	0	24%
Red Total	67	20		63	20		60	20		60	20		61	20	
Chardonnay	19	0	100%	17	0	97%	17	0	97%	17	0	97%	17	0	97%
Colombard	3	0	100%	3	0	100%	3	0	100%	3	0	100%	3	0	100%
Sauvignon Blanc	2	0	100%	2	0	100%	2	0	100%	2	0	100%	2	0	100%
Semillon	15	0	60%	5	0	27%	5	0	27%	5	0	27%	5	0	27%
Verdelho	10	0	100%	11	0	100%	11	0	100%	12	0	100%	12	0	100%
Viognier	2	0	100%	2	0	100%	2	0	100%	2	0	100%	2	0	100%
White Total	50	0		39	0		39	0		40	0		40	0	
Grand Total	117	20		102	20		99	20		100	20		101	20	

Section 3 – PROJECTIONS by REGION

NORTHERN SLOPES ZONE

ESTIMATED AND PREFERRED INTAKE BY VARIETY (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Barbera	5	5	100%	5	5	100%	5	5	100%	5	5	100%	5	5	100%
Cabernet Sauvignon	59	59	92%	59	59	92%	72	72	92%	72	72	92%	72	72	92%
Durif	10	10	100%	10	10	100%	10	10	100%	10	10	100%	10	10	100%
Grenache	3	3	100%	3	3	100%	3	3	100%	3	3	100%	3	3	100%
Merlot	35	35	79%	35	35	79%	50	50	79%	50	50	79%	50	50	79%
Pinot Noir	10	10	63%	10	10	63%	10	10	63%	10	10	63%	10	10	63%
Ruby Cabernet	15	15	0%	15	15	0%	15	15	0%	15	15	0%	15	15	0%
Shiraz	123	123	97%	123	123	97%	173	173	97%	173	173	97%	173	173	97%
Tempranillo	11	11	100%	11	11	100%	11	11	100%	11	11	100%	11	11	100%
Red Total	271	271		271	271		349	349		349	349		349	349	
Chardonnay	66	66	93%	69	69	93%	76	76	93%	76	76	93%	76	76	93%
Riesling	9	9	100%	10	10	100%	10	10	100%	11	11	100%	11	11	100%
Sauvignon Blanc	17	17	100%	17	17	100%	17	17	100%	17	17	100%	17	17	100%
Semillon	75	75	97%	75	75	97%	75	75	97%	75	75	97%	75	75	97%
Traminer	6	6	100%	6	6	100%	6	6	100%	6	6	100%	6	6	100%
Verdelho	6	6	0%	6	6	0%	12	12	0%	12	12	0%	12	12	0%
White Total	179	179		183	183		196	196		197	197		197	197	
Grand Total	449	449		453	453		544	544		545	545		545	545	

Section 3 – PROJECTIONS by REGION

NORTHERN SLOPES ZONE

FUTURE INTAKE BY SOURCE (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability
Barbera	0	5	100%	0	5	100%	0	5	100%	0	5	100%	0	5	100%
Cabernet Sauvignon	33	26	92%	33	26	92%	46	26	92%	46	26	92%	46	26	92%
Durif	0	10	100%	0	10	100%	0	10	100%	0	10	100%	0	10	100%
Grenache	3	0	100%	3	0	100%	3	0	100%	3	0	100%	3	0	100%
Merlot	31	4	79%	31	4	79%	46	4	79%	46	4	79%	46	4	79%
Pinot Noir	10	0	63%	10	0	63%	10	0	63%	10	0	63%	10	0	63%
Ruby Cabernet	15	0	0%	15	0	0%	15	0	0%	15	0	0%	15	0	0%
Shiraz	74	49	97%	74	49	97%	124	49	97%	124	49	97%	124	49	97%
Tempranillo	3	8	100%	3	8	100%	3	8	100%	3	8	100%	3	8	100%
Red Total	169	102		169	102		247	102		247	102		247	102	
Chardonnay	21	45	93%	24	45	93%	31	45	93%	31	45	93%	31	45	93%
Riesling	1	8	100%	2	8	100%	2	8	100%	3	8	100%	3	8	100%
Sauvignon Blanc	3	14	100%	3	14	100%	3	14	100%	3	14	100%	3	14	100%
Semillon	35	40	97%	35	40	97%	35	40	97%	35	40	97%	35	40	97%
Traminer	0	6	100%	0	6	100%	0	6	100%	0	6	100%	0	6	100%
Verdelho	6	0	0%	6	0	0%	12	0	0%	12	0	0%	12	0	0%
White Total	66	113		70	113		83	113		84	113		84	113	
Grand Total	234	215		238	215		329	215		330	215		330	215	

Section 3 – PROJECTIONS by REGION

ORANGE

ESTIMATED AND PREFERRED INTAKE BY VARIETY (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Barbera	5	0	100%	5	0	100%	5	0	100%	5	0	100%	5	0	100%
Black Muscat	3	3	100%	3	3	100%	3	3	100%	3	3	100%	3	3	100%
Cabernet Franc	26	26	86%	26	26	86%	19	19	60%	19	19	60%	19	19	60%
Cabernet Sauvignon	1,169	1,104	85%	1,125	1,060	85%	1,242	1,177	85%	1,242	1,177	85%	1,242	1,177	85%
Grenache	27	27	100%	59	59	100%	65	65	100%	65	65	100%	65	65	100%
Malbec	7	7	100%	7	7	100%	7	7	100%	7	7	100%	7	7	100%
Mataro (Mouvedre)	20	20	100%	23	23	100%	27	27	100%	27	27	100%	27	27	100%
Merlot	876	861	100%	746	731	100%	765	750	100%	761	746	79%	762	747	79%
Petit Verdot	5	5	100%	5	5	100%	5	5	100%	5	5	100%	5	5	100%
Pinot Noir	51	51	92%	51	51	92%	42	42	49%	42	42	49%	42	42	49%
Sangiovese	15	15	100%	15	15	100%	15	15	100%	15	15	100%	15	15	100%
Shiraz	1,542	1,543	100%	1,562	1,563	100%	1,712	1,712	81%	1,716	1,716	81%	1,716	1,716	81%
Tempranillo	0	0	0%	5	5	0%	8	8	0%	8	8	0%	8	8	0%
Red Total	3,746	3,662		3,631	3,547		3,915	3,830		3,915	3,830		3,916	3,831	
Chardonnay	1,386	1,254	99%	1,347	1,217	99%	1,347	1,222	99%	1,324	1,202	67%	1,325	1,203	67%
Marsanne	20	20	100%	20	20	100%	20	20	100%	20	20	100%	20	20	100%
Pinot Gris	56	59	100%	63	67	100%	66	70	100%	67	70	100%	67	70	100%
Riesling	226	232	100%	197	203	100%	205	211	70%	205	211	70%	205	211	70%
Sauvignon Blanc	500	564	66%	519	586	66%	548	619	66%	548	622	66%	548	622	66%
Semillon	93	93	99%	105	105	99%	116	116	99%	117	117	99%	117	117	99%
Verdelho	51	54	100%	57	60	100%	64	66	100%	64	66	100%	64	66	100%
Viognier	37	42	100%	46	51	100%	48	53	100%	53	58	100%	53	58	100%
White Total	2,368	2,317		2,354	2,309		2,413	2,377		2,397	2,366		2,398	2,367	
Grand Total	6,114	5,979		5,985	5,856		6,329	6,208		6,313	6,197		6,315	6,199	

Section 3 – PROJECTIONS by REGION

ORANGE

FUTURE INTAKE BY SOURCE (tonnes)

Variety Name	2006		2007		2008		2009		2010	
	Own	Purchased	Own	Purchased	Own	Purchased	Own	Purchased	Own	Purchased
Barbera	0	5	0	5	0	5	0	5	0	5
Black Muscat	3	0	3	0	3	0	3	0	3	0
Cabernet Franc	19	7	19	7	19	0	19	0	19	0
Cabernet Sauvignon	833	336	918	207	1,035	207	1,035	207	1,035	207
Grenache	27	0	59	0	65	0	65	0	65	0
Malbec	7	0	7	0	7	0	7	0	7	0
Mataro (Mouvedre)	20	0	23	0	27	0	27	0	27	0
Merlot	398	478	438	308	471	294	476	285	477	285
Petit Verdot	5	0	5	0	5	0	5	0	5	0
Pinot Noir	42	9	42	9	42	0	42	0	42	0
Sangiovese	0	15	0	15	0	15	0	15	0	15
Shiraz	993	549	1,110	452	1,263	449	1,267	449	1,267	449
Tempranillo	0	0	5	0	8	0	8	0	8	0
Red Total	2,347	1,399	2,628	1,003	2,945	970	2,954	961	2,955	961
Chardonnay	686	700	735	612	790	557	789	535	790	535
Marsanne	0	20	0	20	0	20	0	20	0	20
Pinot Gris	18	38	20	43	23	43	23	44	23	44
Riesling	110	116	125	72	135	70	135	70	135	70
Sauvignon Blanc	184	316	192	327	198	350	198	350	198	350
Semillon	67	26	79	26	90	26	91	26	91	26
Verdelho	39	13	45	13	51	13	51	13	51	13
Viognier	20	17	28	18	30	18	35	18	35	18
White Total	1,123	1,245	1,224	1,130	1,317	1,096	1,322	1,075	1,323	1,075
Grand Total	3,470	2,644	3,852	2,133	4,263	2,066	4,277	2,036	4,279	2,036

Section 3 – PROJECTIONS by REGION

RIVERINA

ESTIMATED AND PREFERRED INTAKE BY VARIETY – RED GRAPES (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Cabernet Franc	338	325	74%	323	325	69%	328	330	69%	333	335	69%	333	335	69%
Cabernet Sauvignon	24,632	23,173	100%	23,760	22,382	100%	23,899	22,592	100%	24,103	22,735	100%	24,215	22,848	100%
Durif	4,312	4,307	100%	4,292	4,287	100%	4,302	4,297	100%	4,307	4,302	100%	4,317	4,307	100%
Grenache	314	282	74%	314	282	74%	314	282	74%	319	282	74%	321	282	74%
Mataro	1,021	985	64%	1,021	985	64%	1,021	985	64%	1,023	985	64%	1,024	985	64%
Merlot	18,011	17,371	100%	18,371	17,841	99%	20,524	19,989	99%	22,853	22,292	99%	23,740	23,194	99%
Other red	1,398	1,265	92%	1,433	1,265	92%	1,433	1,265	92%	1,433	1,265	92%	1,433	1,265	92%
Petit Verdot	2,720	2,715	100%	2,718	2,713	100%	2,723	2,718	100%	2,728	2,723	100%	2,728	2,723	100%
Pinot Noir	3,112	3,149	100%	3,090	3,132	99%	3,095	3,143	99%	3,110	3,154	99%	3,119	3,165	99%
Ruby Cabernet	12,099	11,632	99%	11,811	11,313	99%	11,511	11,131	99%	11,511	11,131	99%	11,471	11,091	99%
Sangiovese	896	896	100%	896	896	100%	901	901	100%	901	901	100%	906	906	100%
Shiraz	59,399	58,408	99%	65,048	64,166	99%	70,914	70,217	96%	76,573	75,848	96%	77,014	76,437	96%
Tempranillo	863	863	100%	863	863	100%	863	863	100%	863	863	100%	863	863	100%
Zinfandel	750	750	100%	760	760	100%	760	760	100%	770	770	100%	770	770	100%
Red Total	130,267	126,339		135,127	131,429		143,015	139,690		151,254	147,804		152,682	149,389	

Section 3 – PROJECTIONS by REGION

RIVERINA

ESTIMATED AND PREFERRED INTAKE BY VARIETY - WHITE GRAPES (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Chardonnay	57,456	53,370	99%	67,399	62,400	99%	72,586	68,505	94%	76,880	73,497	94%	77,111	73,958	94%
Chenin Blanc	1,013	989	91%	1,023	1,008	91%	1,023	1,018	91%	1,055	1,029	91%	1,068	1,040	91%
Colombard	13,567	13,874	98%	13,125	13,433	94%	13,120	13,489	94%	13,058	13,475	94%	13,063	13,537	94%
Doradillo	65	65	8%	65	65	8%	65	65	8%	65	65	8%	65	65	8%
Marsanne	1,203	1,031	100%	1,138	977	94%	1,138	988	94%	1,144	999	94%	1,147	1,011	94%
Muscat Blanc	1,009	1,214	100%	1,009	1,214	100%	1,059	1,214	100%	1,074	1,214	100%	1,094	1,214	100%
Muscat Gordo Blanco	5,234	5,363	100%	5,158	5,303	98%	5,163	5,324	98%	4,651	4,797	98%	4,564	4,715	98%
Other white	726	856	93%	1,140	1,270	93%	1,562	1,692	93%	2,067	2,197	93%	2,067	2,197	93%
Pinot Gris	4,055	6,259	100%	7,156	7,359	100%	8,532	8,704	100%	10,162	10,311	100%	10,162	10,361	100%
Riesling	4,466	4,841	100%	4,476	4,874	99%	4,471	4,912	99%	4,476	4,953	99%	4,483	4,960	99%
Sauvignon Blanc	3,895	4,084	100%	3,980	4,109	97%	4,365	4,409	97%	4,525	4,559	97%	4,565	4,609	97%
Semillon	42,098	41,054	99%	41,393	39,610	94%	42,003	40,059	94%	42,440	41,632	94%	42,552	41,774	94%
Sultana	20	20	80%	20	20	80%	20	20	80%	20	20	80%	20	20	80%
Traminer	4,878	4,720	100%	4,968	4,803	99%	5,088	4,927	99%	5,213	5,056	99%	5,213	5,060	99%
Trebbiano	4,936	4,774	100%	4,808	4,659	98%	4,783	4,629	98%	4,757	4,599	98%	4,764	4,604	98%
Verdelho	6,842	6,809	100%	6,842	6,870	100%	6,937	6,938	100%	7,014	7,000	100%	7,068	7,067	100%
Vioignier	2,219	2,249	100%	3,281	3,311	100%	3,729	3,759	100%	4,332	4,332	100%	4,334	4,334	100%
White Total	153,681	151,571		166,980	161,285		175,642	170,651		182,934	179,736		183,339	180,526	
Grand Total	283,948	277,909		302,107	292,714		318,658	310,342		334,189	327,540		336,021	329,915	

Section 3 – PROJECTIONS by REGION

RIVERINA

FUTURE INTAKE BY SOURCE – RED GRAPES (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability
Barbera	148	255	85%	148	280	85%	148	280	85%	148	280	85%	148	280	85%
Cabernet Franc	3	335	74%	3	320	69%	3	325	69%	3	330	69%	3	330	69%
Cabernet Sauvignon	5,463	19,169	100%	5,463	18,297	100%	5,463	18,436	100%	5,463	18,640	100%	5,463	18,752	100%
Durif	360	3,952	100%	360	3,932	100%	360	3,942	100%	360	3,947	100%	360	3,957	100%
Grenache	1	313	74%	1	313	74%	1	313	74%	1	318	74%	1	320	74%
Mataro	20	1,001	64%	20	1,001	64%	20	1,001	64%	20	1,003	64%	20	1,004	64%
Merlot	4,658	13,353	100%	4,658	13,713	99%	4,658	15,866	99%	4,658	18,195	99%	4,658	19,082	99%
Other red	688	710	92%	688	745	92%	688	745	92%	688	745	92%	688	745	92%
Petit Verdot	315	2,405	100%	315	2,403	100%	315	2,408	100%	315	2,413	100%	315	2,413	100%
Pinot Noir	796	2,316	100%	796	2,294	99%	796	2,299	99%	796	2,314	99%	796	2,323	99%
Ruby Cabernet	620	11,479	99%	620	11,191	99%	620	10,891	99%	620	10,891	99%	620	10,851	99%
Sangiovese	76	820	100%	76	820	100%	76	825	100%	76	825	100%	76	830	100%
Shiraz	6,974	52,425	99%	6,974	58,074	99%	6,974	63,940	96%	6,974	69,600	96%	6,974	70,041	96%
Tempranillo	13	850	100%	13	850	100%	13	850	100%	13	850	100%	13	850	100%
Zinfandel	190	560	100%	190	570	100%	190	570	100%	190	580	100%	190	580	100%
Red Total	20,325	109,942		20,325	114,802		20,325	122,690		20,325	130,930		20,325	132,357	

Section 3 – PROJECTIONS by REGION

RIVERINA

FUTURE INTAKE BY SOURCE – WHITE GRAPES (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability
Chardonnay	9,401	48,055	99%	9,601	57,798	99%	9,801	62,785	94%	9,801	67,079	94%	9,801	67,310	94%
Chenin Blanc	230	783	91%	230	793	91%	230	793	91%	230	825	91%	230	838	91%
Colombard	736	12,831	98%	736	12,389	94%	736	12,384	94%	736	12,322	94%	736	12,327	94%
Doradillo	0	65	8%	0	65	8%	0	65	8%	0	65	8%	0	65	8%
Marsanne	372	831	100%	372	766	94%	372	766	94%	372	772	94%	372	775	94%
Muscat Blanc	14	995	100%	14	995	100%	14	1,045	100%	14	1,060	100%	14	1,080	100%
Muscat Gordo Blanco	138	5,096	100%	138	5,020	98%	138	5,025	98%	138	4,513	98%	138	4,426	98%
Other white	73	653	93%	75	1,065	93%	75	1,487	93%	75	1,992	93%	75	1,992	93%
Pinot Gris	20	4,035	100%	20	7,136	100%	20	8,512	100%	20	10,142	100%	20	10,142	100%
Riesling	932	3,534	100%	932	3,544	99%	932	3,539	99%	932	3,544	99%	932	3,551	99%
Sauvignon Blanc	562	3,333	100%	562	3,418	97%	562	3,803	97%	562	3,963	97%	562	4,003	97%
Semillon	5,726	36,372	99%	5,996	35,397	94%	5,996	36,007	94%	5,996	36,444	94%	5,996	36,556	94%
Sultana	0	20	80%	0	20	80%	0	20	80%	0	20	80%	0	20	80%
Traminer	1,288	3,590	100%	1,288	3,680	99%	1,288	3,800	99%	1,288	3,925	99%	1,288	3,925	99%
Trebbiano	332	4,604	100%	332	4,476	98%	332	4,451	98%	332	4,425	98%	332	4,432	98%
Verdelho	2,337	4,505	100%	2,337	4,505	100%	2,337	4,600	100%	2,337	4,677	100%	2,337	4,731	100%
Vioigner	7	2,212	100%	10	3,271	100%	15	3,714	100%	15	4,317	100%	15	4,319	100%
White Total	22,168	131,513		22,643	144,337		22,848	152,794		22,848	160,086		22,848	160,491	
Grand Total	42,493	241,455		42,968	259,139		43,173	275,485		43,173	291,016		43,173	292,848	

Section 3 – PROJECTIONS by REGION

SOUTH COAST ZONE

ESTIMATED AND PREFERRED INTAKE BY VARIETY (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Cabernet Franc	3	3	100%	3	3	100%	3	3	100%	3	3	100%	3	3	100%
Cabernet Sauvignon	34	35	72%	39	39	70%	45	45	70%	45	45	70%	45	45	70%
Chambourcin	36	36	96%	22	22	56%	22	22	56%	22	22	56%	22	22	56%
Malbec	4	4	100%	4	4	100%	4	4	100%	4	4	100%	4	4	100%
Mataro (Mouvedre)	2	2	0%	2	2	0%	3	3	0%	3	3	0%	3	3	0%
Merlot	7	7	19%	7	7	19%	7	7	19%	7	7	19%	7	7	19%
Nebbiolo	5	5	0%	10	10	0%	15	15	0%	15	15	0%	15	15	0%
Petit Verdot	1	1	100%	1	1	100%	1	1	100%	1	1	100%	1	1	100%
Pinot Noir	33	33	100%	48	48	100%	69	69	100%	69	69	100%	70	70	100%
Ruby Cabernet	2	2	100%	3	3	100%	3	3	100%	3	3	100%	3	3	100%
Sangiovese	5	5	0%	10	10	0%	20	20	0%	20	20	0%	20	20	0%
Shiraz	20	21	92%	30	21	92%	51	52	92%	52	52	92%	52	52	92%
Red Total	151	153		178	169		242	243		242	243		243	244	
Chardonnay	133	134	99%	136	137	95%	151	152	95%	151	152	95%	151	152	95%
Other white (group together)	2	2	100%	3	3	100%	4	4	100%	5	5	100%	5	5	100%
Pinot Gris	5	5	0%	10	10	0%	15	15	0%	15	15	0%	15	15	0%
Riesling	12	12	100%	17	17	100%	23	23	100%	23	23	100%	23	23	100%
Sauvignon Blanc	76	76	100%	116	116	100%	137	137	100%	137	137	100%	137	137	100%
Semillon	23	23	100%	24	24	100%	24	24	100%	25	25	100%	25	25	100%
Traminer	9	9	100%	14	14	100%	19	19	100%	19	19	100%	19	19	100%
Verdelho	20	20	97%	11	11	52%	11	11	52%	11	11	52%	11	11	52%
Viognier	5	5	0%	10	10	0%	15	15	0%	15	15	0%	15	15	0%
White Total	284	285		340	341		398	399		400	401		401	401	
Grand Total	435	438		517	509		640	642		642	644		644	645	

Section 3 – PROJECTIONS by REGION

SOUTH COAST ZONE

FUTURE INTAKE BY SOURCE (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability
Cabernet Franc	3	0	100%	3	0	100%	3	0	100%	3	0	100%	3	0	100%
Cabernet Sauvignon	33	1	72%	38	1	70%	44	1	70%	44	1	70%	44	1	70%
Chambourcin	33	3	96%	19	3	56%	19	3	56%	19	3	56%	19	3	56%
Malbec	4	0	100%	4	0	100%	4	0	100%	4	0	100%	4	0	100%
Mataro (Mouvedre)	2	0	0%	2	0	0%	3	0	0%	3	0	0%	3	0	0%
Merlot	7	0	19%	7	0	19%	7	0	19%	7	0	19%	7	0	19%
Nebbiolo	5	0	0%	10	0	0%	15	0	0%	15	0	0%	15	0	0%
Petit Verdot	1	0	100%	1	0	100%	1	0	100%	1	0	100%	1	0	100%
Pinot Noir	33	0	100%	48	0	100%	69	0	100%	69	0	100%	70	0	100%
Ruby Cabernet	2	0	100%	3	0	100%	3	0	100%	3	0	100%	3	0	100%
Sangiovese	5	0	0%	10	0	0%	20	0	0%	20	0	0%	20	0	0%
Shiraz	20	0	92%	30	0	92%	51	0	92%	52	0	92%	52	0	92%
Red Total	148	4		174	4		238	4		239	4		240	4	
Chardonnay	81	52	99%	84	52	95%	99	52	95%	99	52	95%	99	52	95%
Other white (group together)	2	0	100%	3	0	100%	4	0	100%	5	0	100%	5	0	100%
Pinot Gris	5	0	0%	10	0	0%	15	0	0%	15	0	0%	15	0	0%
Riesling	12	0	100%	17	0	100%	23	0	100%	23	0	100%	23	0	100%
Sauvignon Blanc	76	0	100%	116	0	100%	137	0	100%	137	0	100%	137	0	100%
Semillon	23	0	100%	24	0	100%	24	0	100%	25	0	100%	25	0	100%
Traminer	8	2	100%	13	2	100%	18	2	100%	18	2	100%	18	2	100%
Verdelho	17	3	97%	8	3	52%	8	3	52%	8	3	52%	8	3	52%
Viognier	5	0	0%	10	0	0%	15	0	0%	15	0	0%	15	0	0%
White Total	227	57		283	57		342	57		344	57		344	57	
Grand Total	375	60		457	60		580	60		582	60		584	60	

Section 3 – PROJECTIONS by REGION

SOUTHERN NSW ZONE – OTHER

ESTIMATED AND PREFERRED INTAKE BY VARIETY (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Barbera	6	6	69%	11	11	69%	6	6	69%	11	11	69%	6	6	69%
Cabernet Franc	3	3	100%	3	3	100%	3	3	100%	3	3	100%	3	3	100%
Cabernet Sauvignon	2,126	2,131	98%	2,134	2,139	96%	2,002	2,007	84%	1,966	1,971	78%	1,966	1,971	78%
Grenache	4	4	100%	4	4	100%	4	4	100%	4	4	100%	4	4	100%
Merlot	591	591	100%	591	591	100%	591	591	100%	591	591	100%	591	591	100%
Meunier (Pinot Meunier)	78	63	100%	78	63	100%	63	63	60%	63	63	60%	63	63	60%
Nebbiolo	4	4	100%	4	4	100%	4	4	100%	4	4	100%	4	4	100%
Other red (group together)	20	20	100%	30	30	100%	30	30	100%	30	30	100%	30	30	100%
Petit Verdot	2	4	100%	3	4	100%	4	4	100%	4	4	100%	4	4	100%
Pinot Noir	649	674	82%	617	626	82%	392	442	71%	372	422	68%	372	422	68%
Sangiovese	54	54	90%	49	49	90%	54	54	90%	49	49	90%	54	54	90%
Shiraz	3,688	3,713	92%	3,776	3,801	92%	3,762	3,787	92%	3,893	3,918	92%	3,893	3,918	92%
Touriga	4	4	100%	4	4	100%	4	4	100%	4	4	100%	4	4	100%
Zinfandel	5	5	0%	5	5	0%	10	10	0%	15	15	0%	15	15	0%
Red Total	7,234	7,276		7,309	7,334		6,929	7,009		7,009	7,089		7,009	7,089	
Chardonnay	2,007	1,993	100%	2,279	2,265	100%	2,069	2,097	100%	2,337	2,365	100%	2,337	2,365	100%
Pinot Gris	4	4	100%	6	6	100%	6	6	100%	6	6	100%	6	6	100%
Riesling	46	33	42%	56	36	42%	51	36	42%	51	36	42%	51	36	42%
Sauvignon Blanc	134	132	100%	104	142	94%	112	150	94%	112	150	94%	112	150	94%
Semillon	21	19	19%	26	24	25%	21	19	19%	21	19	19%	21	19	19%
Verdelho	96	96	100%	96	96	100%	96	96	100%	96	96	100%	96	96	100%
Viognier	3	27	100%	5	29	100%	6	30	100%	6	30	100%	6	30	100%
White Total	2,311	2,304		2,572	2,598		2,361	2,434		2,629	2,702		2,629	2,702	
Grand Total	9,545	9,580		9,881	9,932		9,290	9,443		9,638	9,791		9,638	9,791	

Section 3 – PROJECTIONS by REGION

SOUTHERN NSW ZONE – OTHER

FUTURE INTAKE BY SOURCE (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability	Own	Purchased	reliability
Barbera	6	0	69%	11	0	69%	6	0	69%	11	0	69%	6	0	69%
Cabernet Franc	3	0	100%	3	0	100%	3	0	100%	3	0	100%	3	0	100%
Cabernet Sauvignon	560	1,566	96%	568	1,566	96%	562	1,440	84%	562	1,404	78%	562	1,404	78%
Grenache	0	4	100%	0	4	100%	0	4	100%	0	4	100%	0	4	100%
Merlot	121	470	100%	121	470	100%	121	470	100%	121	470	100%	121	470	100%
Meunier (Pinot Meunier)	63	15	100%	63	15	100%	63	0	60%	63	0	60%	63	0	60%
Nebbiolo	4	0	100%	4	0	100%	4	0	100%	4	0	100%	4	0	100%
Other red (group together)	20	0	100%	30	0	100%	30	0	100%	30	0	100%	30	0	100%
Petit Verdot	0	2	100%	0	3	100%	0	4	100%	0	4	100%	0	4	100%
Pinot Noir	337	312	82%	337	280	82%	338	54	71%	338	34	68%	338	34	68%
Sangiovese	54	0	90%	49	0	90%	54	0	90%	49	0	90%	54	0	90%
Shiraz	1,249	2,439	92%	1,255	2,521	92%	1,257	2,505	92%	1,257	2,636	92%	1,257	2,636	92%
Touriga	4	0	100%	4	0	100%	4	0	100%	4	0	100%	4	0	100%
Zinfandel	5	0	0%	5	0	0%	10	0	0%	15	0	0%	15	0	0%
Red Total	2,426	4,808		2,450	4,859		2,452	4,477		2,457	4,552		2,457	4,552	
Chardonnay	658	1,349	100%	671	1,608	100%	672	1,397	100%	672	1,665	100%	672	1,665	100%
Pinot Gris	4	0	100%	6	0	100%	6	0	100%	6	0	100%	6	0	100%
Riesling	33	13	42%	41	15	42%	36	15	42%	36	15	42%	36	15	42%
Sauvignon Blanc	36	98	100%	41	63	94%	49	63	94%	49	63	94%	49	63	94%
Semillon	19	2	19%	24	2	25%	19	2	19%	19	2	19%	19	2	19%
Verdelho	0	96	100%	0	96	100%	0	96	100%	0	96	100%	0	96	100%
Viognier	2	1	100%	4	1	100%	5	1	100%	5	1	100%	5	1	100%
White Total	752	1,559		787	1,785		787	1,574		787	1,842		787	1,842	
Grand Total	3,178	6,367		3,237	6,644		3,239	6,051		3,244	6,394		3,244	6,394	

Section 3 – PROJECTIONS by REGION

WESTERN PLAINS ZONE

ESTIMATED AND PREFERRED INTAKE BY VARIETY (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability	estimated	preferred	reliability
Barbera	1	1	100%	1	1	100%	1	1	100%	1	1	100%	1	1	100%
Black Sultana	4	4	100%	4	4	100%	4	4	100%	4	4	100%	4	4	100%
Cabernet Sauvignon	100	100	38%	100	100	38%	100	100	38%	100	100	38%	100	100	38%
Chambourcin	10	10	100%	10	10	100%	10	10	100%	10	10	100%	10	10	100%
Gamay	1	1	100%	1	1	100%	1	1	100%	1	1	100%	1	1	100%
Grenache	36	36	48%	36	36	48%	36	36	48%	36	36	48%	36	36	48%
Merlot	54	54	100%	54	54	100%	54	54	100%	14	14	7%	14	14	7%
Petit Verdot	3	3	100%	3	3	100%	3	3	100%	3	3	100%	3	3	100%
Shiraz	159	159	100%	159	159	100%	159	159	100%	119	119	17%	119	119	17%
Tempranillo	1	1	100%	1	1	100%	1	1	100%	1	1	100%	1	1	100%
Red Total	369	369		369	369		369	369		289	289		289	289	
Chardonnay	449	449	100%	449	449	100%	449	449	100%	449	449	100%	449	449	100%
Riesling	3	3	100%	3	3	100%	3	3	100%	3	3	100%	3	3	100%
Semillon	5	5	100%	5	5	100%	5	5	100%	5	5	100%	5	5	100%
Verdelho	40	40	100%	40	40	100%	40	40	100%	40	40	100%	40	40	100%
White Total	497	497		497	497		497	497		497	262		497	497	
Grand Total	866	866		866	866		866	866		786	551		786	786	

Section 3 – PROJECTIONS by REGION

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WESTERN PLAINS ZONE

FUTURE INTAKE BY SOURCE (tonnes)

Variety Name	2006			2007			2008			2009			2010		
	Own	Purchase d	reliability	Own	Purchase d	reliability	Own	Purchase d	reliability	Own	Purchase d	reliability	Own	Purchase d	reliability
Barbera	1	0	100%	1	0	100%	1	0	100%	1	0	100%	1	0	100%
Black Sultana	4	0	100%	4	0	100%	4	0	100%	4	0	100%	4	0	100%
Cabernet Sauvignon	13	87	38%	13	87	38%	13	87	38%	13	87	38%	13	87	38%
Chambourcin	10	0	100%	10	0	100%	10	0	100%	10	0	100%	10	0	100%
Gamay	1	0	100%	1	0	100%	1	0	100%	1	0	100%	1	0	100%
Grenache	5	31	48%	5	31	48%	5	31	48%	5	31	48%	5	31	48%
Merlot	14	40	100%	14	40	100%	14	40	100%	14	0	7%	14	0	7%
Petit Verdot	3	0	100%	3	0	100%	3	0	100%	3	0	100%	3	0	100%
Shiraz	32	127	100%	32	127	100%	32	127	100%	32	87	17%	32	87	17%
Tempranillo	1	0	100%	1	0	100%	1	0	100%	1	0	100%	1	0	100%
Red Total	84	285		84	285		84	285		84	205		84	205	
Chardonnay	10	439	100%	10	439	100%	10	439	100%	10	439	100%	10	439	100%
Riesling	3	0	100%	3	0	100%	3	0	100%	3	0	100%	3	0	100%
Semillon	5	0	100%	5	0	100%	5	0	100%	5	0	100%	5	0	100%
Verdelho	2	38	100%	2	38	100%	2	38	100%	2	38	100%	2	38	100%
White Total	20	477		20	477		20	477		20	477		20	477	
Grand Total	104	762		104	762		104	762		104	682		104	682	