

INTRODUCTION

Earlier this year the New South Wales Wine Industry Association Inc undertook a survey of wineries drawing fruit from New South Wales. The aim of the survey was to gather information on grape purchases in the major NSW regions in vintage 2000, and forecasts of expected winery intake and preferred intake over the ensuing five years to vintage 2005. This information has been produced as an aid to industry planning, and to assist policy-makers in their dealings with the wine industry at both the local, State and National levels.

The Survey excludes fruit grown in the Murray Valley area of New South Wales around Mildura which is the subject of a separate survey conducted by the Victorian Department of Agriculture. That survey does not distinguish between the state of origin of fruit crushed by wineries in that area, making a total figure for New South Wales grape production not available at this stage.

This is the second such survey conducted for New South Wales. Survey data was collected using the form developed by the Australian Wine and Brandy Corporation for the Australian Regional Winegrape Utilisation and Pricing Survey, which introduced common collection methodology and coordinated coverage to enable regional and State data to be aggregated to form a national position. National figures will be developed by the Australian Wine and Brandy Corporation.

The Report is presented in three parts:

- Part 1 Summary information on grape intake for vintage 2000 for the whole of NSW (except Sunraysia), as well as projections of expected winery intake (approximating to winery estimates of available supply) and preferred winery intake (approximates to winery demand)
- Part 2 Details of grape purchases by wineries for the 2000 vintage by major region, by variety.
- Part 3 Estimated grape intake and preferred intake data for the period 2000 to 2005 by major region by variety.

The regions identified in the survey are:

1. ACT and Southern New South Wales (including Tumbarumba, Young (Hilltops) and Bowral
2. Cowra
3. Hunter Valley
4. Mudgee
5. Orange
6. Riverina¹
7. Other NSW (including Bega, Hastings, Shoalhaven, Sydney, New England and others)

Survey questionnaires were sent to all wineries who purchased grapes from within NSW. Levels of response were generally high. In order to derive an estimate of the total crush of each region an estimate of the contribution of the non-respondents was developed, and a raising factor applied uniformly to all grapes grown in the region. The published figures incorporate this estimate. The factors for each region are shown at the foot of the various tables. Please note that in the tables relating to prices, the figures in the table relate to surveyed data only. The level of non-response across the whole of the State was estimated at around 6%.

2000 Pricing Survey

All wineries that purchased grapes in New South Wales were sent a standard questionnaire seeking information by variety on tonnes purchased, total purchase value per variety, highest price per tonne and lowest price per tonne paid, and the weighted average baume of grapes purchased. Wineries were asked to identify the region of origin of the grapes purchased.

¹ More detailed data on the Riverina has been published separately by the Wine Grapes Marketing Board, Griffith. For further information contact the Board on 02 6962 3944.

Utilisation Survey 2000 - 2005

Wineries were asked to nominate their actual usage of grapes for 2000 vintage dissected into those sourced from their own vineyards and those purchased from third parties. Future (estimated) usage of grapes for the vintages 2001 to 2005 was also sought on the same basis, as well as preferred usage for those years. The **estimated usage** is broadly equivalent to the winery's estimate of grape supply over the reporting period, while **preferred usage** is broadly equivalent to demand.

Actual Usage

The '*actual usage*' is the tonnage of grapes owned by the winery and used to make wine in the past vintage. The grapes recorded here are those:

- grown by the winery to make wine or juice for the winery;
- purchased by the winery and/or;
- were crushed by another winery to make wine or juice on behalf of the reporting winery.

Grapes crushed by a winery on behalf of another entity (eg contract winemaking) are excluded.

Estimated Usage

The '*estimated usage*' is the tonnage of grapes expected to be delivered to the winery during the next five vintages, based on the winery's forecasts of supply/production from the winery's vineyards and other growers' vineyards.

Preferred usage

The '*preferred usage*' for the current vintage is the tonnage of grapes that the winery would have preferred to have crushed in 2000 in an "ideal" vintage not affected by weather, contract commitments etc.

Preferred Usage for future years is the tonnage of grapes the winery would like to receive in order to meet projected requirements in accordance with sales forecasts. This would take into account projected growth and any restrictions in the area of capital equipment and inventory expansion, but would not take into account any possible grape supply restrictions. The preferred tonnage could be higher or lower than estimated usage.

Winery Owned and independent grower owned vineyards

Wineries were asked to differentiate between fruit received (or expected to be received) from their own vineyards as well as from other growers.

Freight

The Australian Regional Winegrape Utilisation and Pricing Survey sought price data based at the farm gate. Information on prices for the Riverina component is on a "delivered" basis, ie price at the weighbridge. This may be a source of difference when comparing price data from other regions.

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While every effort is taken to ensure the accuracy of the data in this report, the New South Wales Wine Industry Association cannot be held liable for the reporting of individual wineries and hence the aggregate information contained in this report. Persons using this report for the purposes of investment decisions should not rely solely on the information contained in the report.

PART 1: STATE SUMMARY DATA

PRODUCTION 2000 & PROJECTIONS 2001 – 2005

	Usage 2000				2001 projections				2002 projections			
	Actual			Preferred	Estimated			Preferred	Estimated			Preferred
	Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total	
WHITE												
Chardonnay	18,184	31,607	49,792	49,161	21,758	34,465	56,223	53,579	22,644	37,364	60,008	57,015
Chenin Blanc	237	892	1,129	1,202	402	990	1,392	1,392	426	990	1,416	1,416
Colombard	636	9,581	10,218	8,716	1,252	9,986	11,238	10,027	1,262	10,471	11,733	11,407
Marsanne	251	1,087	1,339	1,185	760	1,328	2,088	1,874	1,127	1,392	2,519	2,307
Muscat Blanc	68	969	1,038	1,150	71	1,036	1,107	1,207	72	1,071	1,143	1,229
Muscat Gordo	185	5,837	6,022	5,947	130	6,002	6,132	6,002	130	6,022	6,152	6,032
Riesling	952	1,762	2,713	2,827	1,081	1,984	3,064	3,228	1,247	2,033	3,280	3,417
Sauvignon Blanc	1,112	3,596	4,708	4,383	1,741	4,263	6,003	5,500	2,022	4,425	6,447	5,922
Semillon	7,206	38,122	45,329	45,220	8,278	42,319	50,596	49,075	8,948	44,015	52,963	51,447
Traminer	885	1,685	2,570	3,268	1,049	1,950	2,999	3,497	1,137	2,032	3,168	3,588
Trebbiano	413	8,619	9,032	9,693	441	8,813	9,254	9,534	448	8,504	8,952	9,387
Verdelho	2,380	3,254	5,634	5,354	3,156	4,094	7,250	6,203	3,674	4,551	8,224	6,888
Viognier	12	6	18	25	14	19	33	38	15	32	47	52
Other White	215	1,252	1,467	837	207	1,105	1,312	835	253	1,087	1,340	868
TOTAL WHITE	32,737	108,269	141,007	138,967	40,337	118,352	158,690	151,990	43,404	123,989	167,393	160,975
RED												
Barbera	150	46	196	122	219	68	287	282	245	112	358	339
Cabernet Franc	547	160	707	967	353	249	602	660	385	274	659	740
Cabernet Sauvignon	10,383	9,175	19,559	22,713	12,062	18,041	30,102	28,242	15,810	21,160	36,970	33,795
Chambourcin	284	20	304	233	226	20	246	242	249	15	264	255
Durif	280	480	760	865	333	553	886	980	385	630	1,015	1,172
Grenache	9	641	650	976	29	805	834	1,012	86	925	1,011	1,061
Malbec	170	47	217	269	71	46	117	117	71	46	117	117
Mataro (Mouvedre)	35	1,605	1,640	2,009	16	2,013	2,029	2,023	91	2,007	2,098	2,094
Merlot	4,374	6,444	10,818	12,250	5,761	8,455	14,216	13,949	7,310	9,768	17,078	16,423
Meunier	5	135	139	124	6	179	185	145	6	179	185	145
Muscat Brown	66	518	584	523	58	519	578	523	58	531	590	523
Petit Verdot	43	3	46	103	78	23	101	212	128	54	182	342
Pinot Noir	1,301	2,258	3,559	3,804	1,500	3,106	4,606	4,631	1,648	3,575	5,224	5,149
Ruby Cabernet	883	5,635	6,518	6,319	1,025	7,125	8,150	7,375	1,192	8,708	9,900	8,100
Sangiovese	20	0	20	22	67	125	192	217	135	218	353	353
Shiraz	11,930	37,757	49,686	53,750	16,069	52,295	68,364	61,056	21,901	58,333	80,235	70,796
Tempranillo	34	0	34	39	41	11	52	54	48	17	64	69
Zinfandel	135	321	456	322	185	169	354	379	215	189	404	413
Other Red	159	430	589	1,027	184	422	606	801	271	392	664	829
TOTAL RED	30,808	65,676	96,484	106,436	38,283	94,225	132,508	122,900	50,236	107,134	157,371	142,716
TOTAL ALL	63,546	173,944	237,491	245,404	78,622	212,577	291,199	274,890	93,641	231,123	324,765	303,692

Tonnes surveyed = 224,664. Estimated tonnes not surveyed 12,827. Raising factor = 6%

Production 2000 & Projections 2001 – 2005 (continued)

	2003 projections				2004 projections				2005 projections				
	Estimated			Preferred	Estimated			Preferred	Estimated			Preferred	
	Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total		
WHITE													
Chardonnay	23,386	38,541	61,927	59,229	23,791	39,260	63,051	60,664	24,273	39,323	63,596	63,365	
Chenin Blanc	416	940	1,356	1,356	416	940	1,356	1,356	432	940	1,372	1,372	
Colombard	1,262	10,756	12,018	11,742	1,262	11,166	12,428	12,052	1,262	11,386	12,648	12,272	
Marsanne	1,279	1,392	2,670	2,478	1,297	1,392	2,689	2,497	1,302	1,392	2,694	2,497	
Muscat Blanc	72	1,073	1,145	1,239	72	1,084	1,156	1,239	72	1,126	1,198	1,249	
Muscat Gordo	130	6,077	6,207	6,027	140	6,107	6,247	6,067	160	6,107	6,267	6,087	
Riesling	1,303	2,011	3,315	3,449	1,339	2,057	3,396	3,520	1,346	2,067	3,413	3,538	
Sauvignon Blanc	2,140	4,431	6,571	6,016	2,137	4,485	6,622	6,091	2,148	4,490	6,638	6,143	
Semillon	9,374	44,251	53,625	50,591	9,636	44,733	54,369	51,591	9,880	44,983	54,863	52,599	
Traminer	1,302	2,093	3,394	3,675	1,356	2,349	3,704	3,796	1,361	2,439	3,800	3,868	
Trebbiano	457	8,367	8,824	9,359	465	8,368	8,833	9,373	475	8,368	8,843	9,383	
Verdelho	3,880	4,998	8,878	7,293	3,931	5,278	9,209	7,581	3,960	5,301	9,260	7,723	
Viognier	17	45	62	69	17	64	81	88	20	64	84	93	
Other White	333	1,039	1,372	897	359	1,040	1,399	925	362	1,045	1,406	931	
TOTAL WHITE	45,351	126,013	171,364	163,418	46,218	128,322	174,540	166,840	47,053	129,031	176,084	171,119	
RED													
Barbera	260	119	379	364	264	119	382	367	264	119	382	367	
Cabernet Franc	479	295	774	839	557	307	865	928	580	307	887	962	
Cabernet Sauvignon	18,023	23,168	41,191	37,087	18,523	24,005	42,528	38,990	18,754	23,968	42,722	40,169	
Chambourcin	264	12	275	261	267	12	278	264	288	12	300	285	
Durif	398	745	1,143	1,278	468	888	1,356	1,493	468	975	1,443	1,523	
Grenache	124	932	1,056	1,130	136	932	1,068	1,173	136	932	1,068	1,205	
Malbec	78	46	124	124	78	46	124	124	85	46	131	131	
Mataro (Mouvedre)	106	2,007	2,113	2,305	166	2,097	2,263	2,396	166	2,057	2,223	2,446	
Merlot	8,862	10,510	19,372	18,281	9,379	10,791	20,169	19,173	9,628	10,777	20,405	19,894	
Meunier	6	204	210	170	6	204	210	170	6	204	210	170	
Muscat Brown	58	536	595	538	58	536	595	538	58	536	595	538	
Petit Verdot	164	70	233	451	209	124	333	556	214	174	388	632	
Pinot Noir	1,760	3,902	5,662	5,535	1,738	4,199	5,937	6,112	1,727	4,143	5,870	6,310	
Ruby Cabernet	1,272	10,135	11,407	8,559	1,272	10,425	11,697	8,794	1,272	10,385	11,657	8,814	
Sangiovese	182	249	431	421	203	256	459	447	226	256	483	470	
Shiraz	25,441	61,327	86,768	77,392	26,302	62,197	88,498	79,680	26,509	62,381	88,890	80,389	
Tempranillo	50	17	66	69	52	17	69	69	52	17	69	69	
Zinfandel	236	199	435	445	242	181	423	406	242	184	426	411	
Other Red	521	377	898	859	526	377	903	865	529	312	841	868	
TOTAL RED	58,283	114,850	173,133	156,106	60,444	117,712	178,156	162,544	61,203	117,785	178,988	165,653	
TOTAL ALL	103,635	240,863	344,498	319,524	106,662	246,034	352,696	329,384	108,257	246,816	355,072	336,772	

1.2 PRODUCTION 2000 & PROJECTIONS BY REGIONS 2001 – 2005

	2000	2001	2002	2003	2004	2005
ACT/Sth'n NSW						
White	3,142	3,462	3,967	4,407	4,601	4,376
Red	2,289	6,198	10,016	13,185	14,242	14,532
<i>Total</i>	<i>5,430</i>	<i>9,660</i>	<i>13,983</i>	<i>17,592</i>	<i>18,843</i>	<i>18,908</i>
Cowra						
White	6,515	7,086	6,999	7,084	7,084	7,070
Red	4,445	4,112	4,495	4,643	4,643	4,437
<i>Total</i>	<i>10,960</i>	<i>11,198</i>	<i>11,494</i>	<i>11,727</i>	<i>11,727</i>	<i>11,507</i>
Hunter						
White	22,863	26,746	28,111	29,496	30,628	31,483
Red	7,007	8,634	9,508	10,339	10,799	11,234
<i>Total</i>	<i>29,870</i>	<i>35,381</i>	<i>37,620</i>	<i>39,835</i>	<i>41,428</i>	<i>42,717</i>
Mudgee						
White	4,777	6,523	7,365	7,973	7,956	7,838
Red	5,781	16,842	20,247	23,297	24,113	24,180
<i>Total</i>	<i>10,557</i>	<i>23,365</i>	<i>27,612</i>	<i>31,271</i>	<i>32,068</i>	<i>32,018</i>
Orange						
White	1,465	3,237	4,266	4,730	4,840	4,897
Red	6,711	10,455	14,557	16,543	16,596	16,607
<i>Total</i>	<i>8,176</i>	<i>13,692</i>	<i>18,823</i>	<i>21,273</i>	<i>21,437</i>	<i>21,504</i>
Riverina						
White	96,605	105,569	109,964	110,870	112,608	113,581
Red	67,118	80,433	90,537	96,025	98,592	98,821
<i>Total</i>	<i>163,723</i>	<i>186,002</i>	<i>200,501</i>	<i>206,895</i>	<i>211,200</i>	<i>212,402</i>
Other						
White	5,642	6,066	6,721	6,804	6,824	6,839
Red	3,133	5,834	8,010	9,102	9,170	9,178
<i>Total</i>	<i>8,774</i>	<i>11,900</i>	<i>14,731</i>	<i>15,905</i>	<i>15,994</i>	<i>16,016</i>
TOTAL NSW						
White	141,007	158,690	167,393	171,364	174,540	176,084
Red	96,484	132,508	157,371	173,133	178,156	178,988
<i>Total NSW</i>	<i>237,490</i>	<i>291,198</i>	<i>324,764</i>	<i>344,497</i>	<i>352,696</i>	<i>355,072</i>

1.3 PRODUCTION BY REGION BY VARIETY, VINTAGE 2000

WINEGRAPE	Act & Southern NSW	Cowra	Hunter	Mudgee	Orange	Riverina	Other	Total
WHITE								
Chardonnay	2,651	4,377	13,132	2,547	683	21,578	4,823	49,792
Chenin Blanc	0	0	37	0	0	957	135	1,129
Colombard	0	0	176	0	0	10,041	0	10,218
Doradillo	0	0	0	0	0	312	0	312
Marsanne	0	48	9	0	148	1,128	6	1,339
Muscadelle	0	0	0	0	0	56	0	56
Muscat Blanc	1	0	0	2	0	1,034	0	1,038
Muscat Gordo	0	0	0	0	0	6,022	0	6,022
Palomino	0	0	0	0	0	554	0	554
Pedro Ximenes	0	0	0	0	0	88	0	88
Riesling	83	0	174	124	51	2,279	1	2,713
Sauvignon Blanc	234	388	600	480	215	2,784	7	4,708
Semillon	166	1,129	5,637	1,496	287	35,956	658	45,329
Traminer	2	18	385	49	0	2,116	0	2,570
Trebbiano	0	0	98	0	0	8,934	0	9,032
Verdelho	0	503	2,517	56	81	2,466	10	5,634
Other white	5	51	98	21	0	298	1	475
TOTAL WHITE	3,142	6,515	22,863	4,777	1,465	96,605	5,642	141,007
RED								
Barbera	1	0	2	12	0	181	0	196
Black Muscat	0	0	3	0	0	232	0	235
Cabernet Franc	2	211	115	242	18	102	18	707
Cabernet Sauvignon	754	1,721	1,616	1,441	2,567	10,787	673	19,559
Chambourcin	0	0	88	98	0	6	112	304
Durif	0	0	0	0	0	751	9	760
Grenache	0	0	0	0	0	568	83	650
Malbec	0	110	13	0	0	92	3	217
Mataro (Mouvedre)	0	0	0	0	0	1,511	129	1,640
Merlot	132	273	1,015	870	610	7,446	472	10,818
Meunier	139	0	0	0	0	0	0	139
Muscat Brown	0	0	6	4	0	574	0	584
Muscat Rose	0	0	0	0	0	15	0	15
Nebbiolo	0	0	0	16	0	0	0	16
Petit Verdot	0	3	14	0	0	29	0	46
Pinot Noir	708	408	474	299	36	1,510	123	3,559
Rubired	0	0	0	0	0	41	0	41
Ruby Cabernet	0	283	210	0	0	6,014	11	6,518
Shiraz	538	1,437	3,450	2,774	3,479	36,507	1,500	49,686
Tarrango	0	0	0	0	0	14	0	14
Tempranillo	0	0	0	7	0	27	0	34
Zinfandel	15	0	0	0	0	441	0	456
Other red (group together)	0	0	0	20	0	269	0	289
TOTAL RED	2,289	4,445	7,007	5,781	6,711	67,118	3,133	96,484
TOTAL	5,430	10,960	29,872	10,558	8,176	163,721	8,773	237,491

PART 2: GRAPE PURCHASES SUMMARY 2000

ACT & SOUTHERN NEW SOUTH WALES

	Tonnes purchased	Weighted average baume	Grape price			Total purchase value
			Lowest	Highest	Weighted average	
			\$/t	\$/t	\$/t	\$
WHITE						
Chardonnay	2,056	12.0	600	2,090	1,463	3,008,380
Riesling	14	11.0	750	845	838	11,735
Sauvignon Blanc	158	11.3	1,000	1,400	1,206	190,892
Semillon	94	12.9	860	1,245	1,193	112,401
Traminer	1	11.7	900	900	900	900
TOTAL WHITE	2,323				1,431	3,324,309
RED						
Cabernet Sauvignon	296	12.2	400	1,700	1,027	304,222
Merlot	3	-	1,300	1,476	1,359	4,076
Meunier	95	10.9	1,320	1,568	1,478	139,799
Pinot Noir	487	11.1	845	2,090	1,577	768,503
Shiraz	164	12.7	1,285	1,600	1,453	238,673
Zinfandel	10	11.7	1,000	1,000	1,000	9,600
Other red	22				2,153	47,367
TOTAL RED	1,077				1,404	1,512,240
TOTAL ALL VARIETIES	3,401				1,422	4,836,785

COWRA

	Tonnes purchased	Weighted average Baume	Grape price			Total purchase value
			Lowest	Highest	Weighted average price	
			\$/t	\$/t	\$/t	\$
WHITE						
Chardonnay	3,075	12.7	635	1,450	1,104	3,394,315
Marsanne	46	12.6	1,025	1,025	1,025	47,304
Sauvignon Blanc	167	11.8	455	782	699	116,856
Semillon	981	11.7	469	1,350	937	919,349
Verdelho	404	13.2	891	1,475	1,051	424,605
TOTAL WHITE	4,674				1,049	4,902,428
RED						
Cabernet Sauvignon	721	12.4	378	1,600	1,097	791,050
Merlot	163	12.6	700	1,450	945	153,875
Pinot Noir	351	10.3	1,100	1,210	1,136	399,042
Shiraz	1,192	11.9	260	1,600	1,036	1,235,093
TOTAL RED	2,427				1,063	2,579,059
TOTAL ALL VARIETIES	7,101				1,054	7,481,485

HUNTER

	Tonnes purchased	Weighted average baume	Grape Price			Total purchase value
			Lowest	Highest	Weighted average	
WHITE			\$/t	\$/t	\$/t	\$
Chardonnay	3,552	13.0	720	2,000	1,260	4,474,807
Marsanne	6	12.7	1,193	1,193	1,193	7,444
Riesling	28	13.0	900	1,000	932	26,100
Sauvignon Blanc	39	13.0	700	1,100	904	35,250
Semillon	1,402	12.0	720	2,000	1,121	1,571,681
Traminer	35	13.1	900	1,000	921	32,242
Trebbiano	13	13.0	800	800	800	10,400
Verdelho	1,066	13.0	720	1,687	1,235	1,316,180
Viognier	4	-	1,350	1,350	1,350	5,400
TOTAL WHITE	6,145				1,217	7,479,504
RED						
Cabernet Franc	17	13.2	1,300	1,427	1,379	22,973
Cabernet Sauvignon	289	13.1	500	1,950	1,315	379,854
Chambourcin	10	12.1	1,625	1,800	1,759	16,870
Merlot	263	13.0	1,200	1,800	1,338	351,767
Muscat Brown	5	13.1	1,000	1,308	1,180	5,773
Pinot Noir	135	13.2	903	1,341	1,201	161,712
Ruby Cabernet	94	13.0	1,126	1,176	1,138	107,000
Shiraz	736	13.1	1,000	3,000	1,558	1,146,494
TOTAL RED	1,548				1,417	2,192,443
TOTAL ALL VARIETIES	7,693				1,257	9,671,947

MUDGE

	Tonnes purchased	Weighted average baume	Grape Price			Total purchase value
			Lowest	Highest	Weighted average	
WHITE			\$/t	\$/t	\$/t	\$
Chardonnay	1,113	12.2	600	1,420	1,130	1,257,320
Riesling	43	-	816	856	836	35,960
Sauvignon Blanc	250	-	200	968	661	165,180
Semillon	1,025	12.0	570	1,035	706	724,183
Traminer	19	-	608	629	622	11,825
TOTAL WHITE	2,450				896	2,194,468
RED						
Cabernet Sauvignon	414	11.6	260	1,800	879	363,879
Merlot	517	11.6	260	900	614	317,068
Pinot Noir	88	10.6	800	1,215	1,134	99,971
Shiraz	1,017	11.5	260	1,700	699	711,124
TOTAL RED	2,036				733	1,492,041
TOTAL ALL VARIETIES	4,486				822	3,686,509

ORANGE

	Tonnes purchased	Weighted average baume	Grape Price			Total purchase value
			Lowest	Highest	Weighted average	
WHITE			\$/t	\$/t	\$/t	\$
Chardonnay	421	12.8	1,000	1,400	1,261	531,146
Marsanne	112	11.8	1,290	1,290	1,290	143,835
Riesling	40	11.1	1,070	1,200	1,078	42,674
Sauvignon Blanc	95	10.7	1,093	1,215	1,204	114,218
Semillon	73	9.9	1,215	1,215	1,215	88,938
Verdelho	80	12.5	1,290	1,290	1,290	103,639
TOTAL WHITE	821				1,248	1,024,449
RED						
Cabernet Sauvignon	91	11.9	1,000	1,800	1,341	121,785
Merlot	258	12.0	1,139	2,000	1,249	321,586
Shiraz	35	12.0	1,305	1,800	1,365	47,146
TOTAL RED	383				1,281	490,517
TOTAL ALL VARIETIES	1,204				1,259	1,514,965

RIVERINA

	Tonnes purchased	Weighted average baume	Grape price			Total purchase value
			Lowest	Highest	Weighted average	
			\$/t	\$/t	\$/t	\$
WHITE						
Chardonnay	15,773	12.8	250	1,032	565	8,905,441
Chenin Blanc	892	10.7	300	400	318	283,517
Colombard	9,581	11.2	196	400	325	3,113,184
Crouchen	13	9.9	250	280	278	3,611
Doradillo	312	10.4	197	280	267	83,391
Italia	1	11.5	280	280	280	280
Marsanne	917	11.8	200	549	314	287,835
Muscadelle	48	12.4	350	350	350	16,897
Muscat Blanc	969	11.6	330	370	363	351,953
Muscat Gordo Blanco	5,837	11.7	191	455	356	2,077,239
Palomino	524	11.0	240	330	296	155,371
Pedro Ximenes	88	9.7	252	280	263	23,076
Riesling	1,615	11.3	300	468	401	647,230
Sauvignon Blanc	2,632	11.9	320	930	383	1,007,093
Semillon	33,052	11.6	144	600	338	11,160,127
Sultana	15	10.9	270	300	283	4,172
Sylvaner	17	13.3	300	300	300	4,959
Traminer	1,591	12.5	400	600	491	781,837
Trebbiano	8,600	11.4	250	350	309	2,655,516
Verdelho	1,001	12.7	300	385	348	348,778
Other white	207				798	164,826
TOTAL WHITE	83,684				383	32,076,333
RED						
Barbera	46	13.6	440	500	489	22,472
Black Muscat	196	13.5	280	440	388	75,975
Cabernet Franc	102	12.7	500	700	585	59,641
Cabernet Sauvignon	6,313	13.0	450	810	670	4,230,567
Chambourcin	6	12.1	400	400	400	2,343
Durif	480	11.7	300	700	447	214,259
Grenache	559	12.5	319	583	442	247,161
Malbec	47	11.4	300	450	318	14,822
Mataro (Mouvedre)	1,477	12.4	300	725	427	630,076
Merlot	4,714	12.7	358	782	565	2,665,326
Muscat Brown	514	11.9	400	495	412	211,762
Muscat Rose	15	12.6	400	400	400	6,000
Petit Verdot	3	13.4	400	500	441	1,323
Pinot Noir	1,004	11.4	500	660	557	559,635
Ruby Cabernet	5,490	12.3	138	930	518	2,844,171
Saint Macaire	34	13.1	570	570	570	19,557
Shiraz	32,495	12.3	208	1,260	506	16,452,587
Tarrango	14	9.6	400	400	400	5,520
Touriga	65	12.6	600	600	600	39,180
Zinfandel	309	9.4	200	500	275	85,114
Other red	103				337	34,626
TOTAL RED	53,987				527	28,422,197
TOTAL ALL VARIETIES	137,670				439	60,498,529

PART 3: REGIONAL PROJECTIONS

ACT AND SOUTHERN NEW SOUTH WALES

	Usage 2000				2001 projections				2002 projections			
	Actual			Pref'd	Estimated			Pref'd	Estimated			Pref'd
	Own	Other	Total		Own	Other	Total		Own	Other	Total	
WHITE												
Chardonnay	307	2,344	2,651	2,190	313	2,286	2,599	1,836	336	2,412	2,749	1,888
Marsanne	0	0	0	0	63	0	63	63	125	0	125	125
Muscat Blanc	1	0	1	1	2	0	2	2	3	0	3	3
Pinot Gris	5	0	5	8	8	0	8	8	10	0	10	14
Riesling	64	19	83	83	47	39	86	108	59	65	124	151
Sauvignon Blanc	49	184	234	112	107	202	309	221	141	225	366	267
Semillon	58	107	166	182	154	168	322	322	226	195	421	421
Traminer	1	1	2	2	2	0	2	2	2	0	2	2
Verdelho	0	0	0	0	51	21	72	72	102	64	165	165
TOTAL WHITE	486	2,656	3,142	2,578	748	2,715	3,462	2,634	1,006	2,961	3,967	3,036
RED												
Barbera	1	0	1	2	2	0	2	3	13	0	13	13
Cabernet Franc	2	0	2	2	2	2	5	3	5	2	7	5
Cab Sauvignon	413	341	754	879	907	930	1,836	1,779	1,422	1,470	2,892	2,699
Chambourcin	0	0	0	0	1	2	3	3	5	3	8	8
Merlot	128	3	132	266	206	140	347	382	330	228	558	555
Meunier	5	135	139	124	6	179	185	145	6	179	185	145
Nebbiolo	0	0	0	0	0	0	0	0	9	0	9	9
Petit Verdot	0	0	0	0	0	0	0	0	2	0	2	2
Pinot Noir	143	565	708	895	294	936	1,231	885	368	1,064	1,433	1,050
Ruby Cabernet	0	0	0	0	8	0	8	8	8	0	8	8
Sangiovese	0	0	0	0	32	0	32	32	72	0	72	72
Shiraz	347	191	538	923	1,581	963	2,543	2,556	2,826	1,995	4,821	4,833
Tempranillo	0	0	0	2	0	0	0	2	1	0	1	6
Zinfandel	3	11	15	6	6	0	6	6	8	0	8	8
TOTAL RED	1,043	1,246	2,289	3,100	3,045	3,152	6,198	5,805	5,074	4,942	10,016	9,412
TOTAL	1,528	3,902	5,430	5,678	3,793	5,867	9,660	8,440	6,080	7,903	13,983	12,448

	2003 projections				2004 projections				2005 projections			
	Estimated			Pref'd	Estimated			Pref'd	Estimated			Pref'd
	Own	Other	Total		Own	Other	Total		Own	Other	Total	
WHITE												
Chardonnay	363	2,496	2,858	1,856	367	2,538	2,905	1,767	366	2,306	2,672	2,621
Marsanne	160	0	160	160	160	0	160	160	160	0	160	160
Muscat Blanc	3	0	3	3	3	0	3	3	3	0	3	3
Pinot Gris	15	0	15	15	18	0	18	18	21	0	21	21
Riesling	76	94	170	193	92	129	221	244	98	129	227	250
Sauvignon Blanc	172	258	430	331	172	291	463	364	170	293	463	383
Semillon	274	228	502	502	274	287	561	561	274	287	561	652
Traminer	2	0	2	2	2	0	2	2	2	0	2	2
Verdelho	144	123	267	267	144	123	267	267	144	123	267	267
TOTAL WHITE	1,209	3,198	4,407	3,328	1,233	3,368	4,601	3,386	1,238	3,139	4,376	4,359
RED												
Barbera	18	0	18	18	21	0	21	21	21	0	21	21
Cabernet Franc	5	2	7	5	5	0	5	5	5	0	5	5
Cab Sauvignon	1,835	2,059	3,894	3,700	1,835	2,444	4,279	4,085	1,836	2,636	4,472	4,335
Chambourcin	11	0	11	11	11	0	11	11	11	0	11	11
Merlot	390	378	768	765	395	544	939	936	396	615	1,011	1,045
Meunier	6	204	210	170	6	204	210	170	6	204	210	170
Nebbiolo	15	0	15	15	15	0	15	15	15	0	15	15
Petit Verdot	3	0	3	3	6	0	6	6	6	0	6	6
Pinot Noir	420	1,144	1,564	1,182	395	1,206	1,600	1,218	378	1,103	1,480	1,098
Ruby Cabernet	11	0	11	11	11	0	11	11	11	0	11	11
Sangiovese	90	0	90	90	96	0	96	96	97	0	97	97
Shiraz	3,636	2,943	6,579	6,590	3,645	3,387	7,033	7,044	3,657	3,520	7,176	7,190
Tempranillo	3	0	3	6	6	0	6	6	6	0	6	6
Zinfandel	11	0	11	11	11	0	11	11	11	0	11	11
TOTAL RED	6,456	6,729	13,185	12,578	6,457	7,785	14,242	13,635	6,454	8,077	14,532	14,021
TOTAL ALL	7,665	9,927	17,592	15,906	7,690	11,153	18,843	17,022	7,692	11,216	18,908	18,380

Tonnes surveyed, 4,761. Estimated tonnes not surveyed =669. Raising factor =14%

COWRA

	Usage 2000				2001 projections				2002 projections			
	Actual			Pref'd	Estimated			Pref'd	Estimated			Pref'd
	Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total	
WHITE												
Canada Muscat	51	0	51	51	83	0	83	83	83	0	83	83
Chardonnay	943	3,435	4,377	3,753	2,186	3,166	5,352	4,152	2,209	2,994	5,203	4,282
Marsanne	0	48	48	23	0	67	67	0	0	67	67	0
Sauvignon Blanc	214	175	388	190	229	37	266	203	229	37	266	203
Semillon	106	1,023	1,129	699	154	606	760	755	154	653	807	776
Traminer	18	0	18	18	18	0	18	18	18	0	18	18
Verdelho	81	421	503	371	211	329	539	456	226	329	555	471
TOTAL WHITE	1,413	5,102	6,515	5,105	2,882	4,204	7,086	5,667	2,920	4,079	6,999	5,834
RED												
Cabernet Franc	211	0	211	415	53	0	53	53	54	0	54	54
Cab Sauvignon	904	817	1,721	1,262	95	993	1,088	877	116	998	1,114	971
Malbec	110	0	110	156	0	0	0	0	0	0	0	0
Merlot	69	204	273	370	116	206	322	181	137	232	368	250
Petit Verdot	3	0	3	3	21	0	21	21	32	0	32	32
Pinot Noir	42	366	408	287	43	266	309	293	44	266	310	294
Ruby Cabernet	283	0	283	365	0	0	0	0	0	0	0	0
Shiraz	185	1,253	1,437	1,585	230	2,049	2,280	1,998	262	2,287	2,549	2,290
Other Red	0	0	0	0	10	29	40	63	16	52	68	68
TOTAL RED	1,805	2,640	4,445	4,444	568	3,544	4,112	3,486	660	3,835	4,495	3,960
TOTAL ALL	3,218	7,742	10,960	9,549	3,450	7,748	11,198	9,154	3,580	7,914	11,494	9,794

	2003 projections				2004 projections				2005 projections			
	Estimated			Pref'd	Estimated			Pref'd	Estimated			Pref'd
	Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total	
WHITE												
Canada Muscat	83	0	83	83	83	0	83	83	83	0	83	83
Chardonnay	2,273	2,994	5,267	4,376	2,273	2,994	5,267	4,533	2,273	2,981	5,253	4,668
Marsanne	0	67	67	0	0	67	67	0	0	67	67	0
Sauvignon Blanc	229	37	266	203	229	37	266	203	229	37	266	203
Semillon	154	653	807	776	154	653	807	776	154	653	807	776
Traminer	18	0	18	18	18	0	18	18	18	0	18	18
Verdelho	247	329	576	492	247	329	576	513	247	329	576	534
Other White	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL WHITE	3,005	4,079	7,084	5,949	3,005	4,079	7,084	6,126	3,005	4,065	7,070	6,283
RED												
Cabernet Franc	54	0	54	54	54	0	54	54	54	0	54	54
Cab Sauvignon	116	1,048	1,164	919	116	1,048	1,164	867	116	938	1,053	815
Malbec	0	0	0	0	0	0	0	0	0	0	0	0
Merlot	147	232	379	361	147	232	379	361	147	183	330	361
Petit Verdot	44	0	44	44	44	0	44	44	44	0	44	44
Pinot Noir	44	266	310	294	44	266	310	294	44	250	294	294
Ruby Cabernet	0	0	0	0	0	0	0	0	0	0	0	0
Shiraz	293	2,322	2,615	2,368	293	2,322	2,615	2,368	293	2,290	2,583	2,368
Other Red	22	56	78	74	22	56	78	74	22	56	78	74
TOTAL RED	720	3,923	4,643	4,114	720	3,923	4,643	4,062	720	3,717	4,437	4,010
TOTAL ALL	3,724	8,002	11,727	10,063	3,724	8,002	11,727	10,188	3,724	7,782	11,507	10,293

Tonnes surveyed = 10,509. Estimated non-response = 451. Raising factor 4%

HUNTER

	Usage 2000				2001 projections				2002 projections			
	Actual			Pref'd	Estimated			Pref'd	Estimated			Pref'd
	Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total	
WHITE												
Chardonnay	6,106	7,027	13,132	13,100	7,720	7,500	15,219	13,924	8,142	7,767	15,909	14,639
Chenin Blanc	37	0	37	44	44	0	44	44	48	0	48	48
Colombard	176	0	176	142	142	0	142	142	142	0	142	142
Riesling	135	40	174	156	144	28	172	172	145	28	173	173
Sauvignon Blanc	405	195	600	591	562	171	732	670	562	172	734	671
Semillon	3,063	2,574	5,637	5,710	3,419	3,224	6,643	5,860	3,683	3,452	7,135	6,140
Traminer	335	50	385	594	463	77	540	545	515	78	593	587
Trebbiano	80	18	98	111	111	23	134	134	118	24	142	142
Verdelho	766	1,751	2,517	2,309	815	2,228	3,042	2,437	889	2,263	3,152	2,639
Viognier	0	6	6	11	0	9	9	14	0	11	11	17
Other White	65	36	101	75	40	28	68	48	41	30	71	48
TOTAL WHITE	11,168	11,695	22,863	22,844	13,459	13,287	26,746	23,990	14,285	13,826	28,111	25,248
RED												
Cabernet Franc	92	24	115	127	129	50	179	178	158	50	208	220
Cab Sauvignon	1,162	455	1,616	2,000	1,439	661	2,100	1,897	1,501	726	2,228	1,992
Chambourcin	74	14	88	71	80	11	91	77	94	6	100	85
Merlot	641	374	1,015	847	714	390	1,103	1,008	839	434	1,272	1,125
Petit Verdot	14	0	14	11	11	0	11	11	31	0	31	34
Pinot Noir	284	191	474	468	333	263	596	516	341	274	616	536
Ruby Cabernet	76	134	210	205	84	100	183	205	84	100	183	205
Shiraz	2,317	1,132	3,450	3,926	2,629	1,655	4,284	3,785	2,917	1,854	4,771	4,178
Other Red	18	7	25	35	40	47	87	94	53	47	100	107
TOTAL RED	4,678	2,330	7,007	7,691	5,458	3,176	8,634	7,770	6,018	3,490	9,508	8,482
TOTAL	15,847	14,025	29,872	30,537	18,917	16,463	35,381	31,759	20,303	17,316	37,620	33,730

	2003 projections				2004 projections				2005 projections			
	Estimated			Pref'd	Estimated			Pref'd	Estimated			Pref'd
	Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total	
WHITE												
Chardonnay	8,533	8,090	16,623	15,391	8,798	8,274	17,072	15,848	9,053	8,344	17,398	16,199
Chenin Blanc	48	0	48	48	48	0	48	48	64	0	64	64
Colombard	142	0	142	142	142	0	142	142	142	0	142	142
Riesling	146	28	175	175	148	28	176	176	149	28	178	178
Sauvignon Blanc	562	173	735	672	556	175	731	674	567	178	745	688
Semillon	3,972	3,613	7,585	6,550	4,234	3,846	8,080	6,911	4,476	4,045	8,521	7,256
Traminer	566	80	645	630	663	82	745	674	668	85	754	718
Trebbiano	127	27	154	154	135	28	163	163	145	28	173	173
Verdelho	951	2,352	3,303	2,788	1,002	2,381	3,384	2,936	1,031	2,384	3,415	3,027
Viognier	0	14	14	21	0	14	14	21	3	14	17	26
Other White	41	31	73	50	41	31	73	51	41	36	77	55
TOTAL WHITE	15,089	14,408	29,496	26,622	15,767	14,861	30,628	27,646	16,340	15,143	31,483	28,526
RED												
Cabernet Franc	243	78	321	306	321	92	414	384	344	92	436	407
Cab Sauvignon	1,632	812	2,444	2,091	1,725	884	2,609	2,188	1,777	886	2,663	2,386
Chambourcin	97	6	102	88	100	6	105	91	121	6	127	112
Merlot	935	458	1,393	1,240	965	461	1,426	1,245	965	465	1,430	1,251
Petit Verdot	48	0	48	48	91	0	91	91	91	0	91	91
Pinot Noir	351	283	634	554	360	291	651	572	365	294	660	580
Ruby Cabernet	84	100	183	205	84	100	183	205	84	100	183	205
Shiraz	3,060	2,044	5,104	4,493	3,189	2,020	5,209	4,776	3,212	2,293	5,505	4,993
Other Red	61	47	108	115	64	47	111	118	92	47	139	146
TOTAL RED	6,511	3,827	10,339	9,140	6,898	3,901	10,799	9,669	7,052	4,183	11,234	10,171
TOTAL	21,600	18,235	39,835	35,762	22,665	18,762	41,428	37,315	23,392	19,325	42,717	38,697

Tonnes surveyed 21,011. Estimated tonnes not surveyed = 8,861. Raising factor 42%

MUDGE

	Usage 2000				2001 projections				2002 projections			
	Actual			Pref'd	Estimated			Pref'd	Estimated			Pref'd
	Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total	
WHITE												
Chardonnay	1,056	1,491	2,547	2,717	1,257	2,294	3,551	3,663	1,408	2,834	4,242	4,148
Pinot Gris	1	0	1	2	2	0	2	4	4	0	4	4
Riesling	77	47	124	119	89	53	142	142	90	53	143	143
Sauvignon Blanc	204	276	480	420	282	347	629	629	283	391	675	675
Semillon	348	1,149	1,496	1,506	406	1,520	1,927	1,786	412	1,598	2,010	1,892
Traminer	6	43	49	141	13	68	82	193	15	68	83	221
Verdelho	56	0	56	74	106	55	161	120	110	55	165	120
Other White	1,772	0	22	29	30	0	30	35	42	0	42	46
TOTAL WHITE	1,771	3,005	4,777	5,007	2,186	4,338	6,523	6,573	2,364	5,000	7,365	7,250
RED												
Barbera	12	0	12	11	25	13	39	37	36	47	84	80
Cabernet Franc	242	0	242	238	168	0	168	190	168	0	168	201
Cab Sauvignon	870	571	1,441	3,082	1,288	4,633	5,921	5,632	1,617	5,534	7,151	6,569
Chambourcin	98	0	98	33	33	0	33	33	33	0	33	33
Grenache	0	0	0	0	9	24	33	9	9	36	45	9
Merlot	252	618	870	1,403	386	1,253	1,640	1,935	655	1,517	2,172	2,708
Muscat Brown	4	0	4	4	4	0	4	4	4	0	4	4
Nebbiolo	16	0	16	0	10	0	10	4	17	0	17	11
Pinot Noir	202	97	299	303	131	344	475	418	132	443	575	518
Sangiovese	20	0	20	22	19	58	77	80	33	126	159	159
Shiraz	1,383	1,392	2,774	5,095	2,035	6,308	8,343	8,049	2,471	7,213	9,684	9,013
Tempranillo	7	0	7	7	11	11	22	22	17	17	33	33
Other Red	0	0	0	2	65	13	78	79	105	19	123	132
TOTAL RED	3,103	2,678	5,781	10,201	4,184	12,658	16,842	16,493	5,296	14,951	20,247	19,471
TOTAL	4,874	5,683	10,557	15,208	6,369	16,996	23,365	23,067	7,660	19,951	27,612	26,721

	2003 projections				2004 projections				2005 projections			
	Estimated			Pref'd	Estimated			Pref'd	Estimated			Pref'd
	Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total	
WHITE												
Chardonnay	1,676	3,022	4,698	4,429	1,792	2,829	4,620	4,622	1,869	2,649	4,518	4,727
Pinot Gris	7	0	7	7	9	0	9	9	9	0	9	9
Riesling	90	53	143	143	90	53	143	143	90	53	143	143
Sauvignon Blanc	288	402	690	690	290	402	692	692	291	402	693	693
Semillon	412	1,631	2,043	1,914	412	1,576	1,988	1,859	412	1,477	1,889	1,859
Traminer	99	68	167	250	16	261	277	277	16	344	360	305
Verdelho	113	55	168	121	113	55	168	121	113	55	168	121
Other White	57	0	57	62	57	0	57	62	57	0	57	62
TOTAL WHITE	2,742	5,232	7,973	7,615	2,779	5,177	7,956	7,785	2,857	4,980	7,838	7,919
RED												
Barbera	44	61	105	105	44	61	105	105	44	61	105	105
Cabernet Franc	176	0	176	220	176	0	176	231	176	0	176	243
Cab Sauvignon	2,128	6,065	8,193	7,290	2,363	6,106	8,469	8,100	2,545	5,882	8,427	8,561
Chambourcin	33	0	33	33	33	0	33	33	33	0	33	33
Grenache	9	43	52	9	9	43	52	9	9	43	52	9
Merlot	1,251	1,662	2,913	3,207	1,582	1,683	3,266	3,634	1,830	1,624	3,454	4,142
Muscat Brown	4	0	4	4	4	0	4	4	4	0	4	4
Nebbiolo	28	0	28	22	28	0	28	22	28	0	28	22
Pinot Noir	132	487	620	562	132	498	631	573	132	498	631	573
Sangiovese	39	149	187	187	39	157	195	195	39	157	195	195
Shiraz	3,013	7,789	10,802	9,804	3,239	7,721	10,960	10,201	3,410	7,471	10,881	10,598
Tempranillo	17	17	33	33	17	17	33	33	17	17	33	33
Other Red	132	20	152	176	138	24	162	182	138	24	162	193
TOTAL RED	7,005	16,293	23,297	21,653	7,803	16,309	24,113	23,323	8,404	15,776	24,180	24,710
TOTAL	9,746	21,524	31,271	29,269	10,583	21,486	32,068	31,109	11,262	20,756	32,018	32,629

Tonnes surveyed = 9578. Estimated non-response = 980. Raising factor = 10%

ORANGE

	Usage 2000				2001 projections				2002 projections			
	Actual			Pref'd	Estimated			Pref'd	Estimated			Pref'd
	Own v'yard	Other v'yard	Total		Own v'yard	Other v'yard	Total		Own v'yard	Other v'yard	Total	
WHITE												
Chardonnay	148	535	683	682	387	784	1,171	831	387	833	1,220	875
Marsanne	34	113	148	34	313	158	471	389	527	132	659	603
Riesling	11	40	51	28	129	46	174	180	280	39	318	324
Sauvignon Blanc	80	135	215	210	270	289	558	490	454	307	761	697
Semillon	190	96	287	254	252	168	421	318	442	192	633	548
Verdelho	0	81	81	0	282	150	432	282	471	125	596	471
TOTAL WHITE	464	1,001	1,465	1,209	1,632	1,595	3,227	2,491	2,561	1,626	4,187	3,519
RED												
Cabernet Franc	1	17	18	24	1	28	29	29	1	28	29	29
Cabernet Sauvignon	2,319	248	2,567	3,820	2,170	2,056	4,226	3,977	3,866	1,941	5,807	5,562
Grenache	0	0	0	0	0	0	0	0	36	0	36	36
Merlot	279	331	610	893	513	877	1,390	1,184	1,024	935	1,960	1,751
Pinot Noir	4	32	36	105	4	91	95	156	4	137	141	179
Shiraz	3,295	185	3,479	4,993	2,352	2,362	4,714	4,192	4,375	2,208	6,583	6,195
TOTAL RED	5,898	813	6,711	9,836	5,040	5,415	10,455	9,538	9,307	5,250	14,557	13,753
TOTAL	6,362	1,814	8,176	11,045	6,672	7,010	13,682	12,029	11,867	6,876	18,744	17,272

	2003 projections				2004 projections				2000 projections			
	Estimated			Pref'd	Estimated			Pref'd	Estimated			Pref'd
	Own v'yard	Other v'yard	Total		Own v'yard	Other v'yard	Total		Own v'yard	Other v'yard	Total	
WHITE												
Chardonnay	388	915	1,303	920	388	969	1,357	966	388	1,024	1,413	1,013
Marsanne	589	132	720	665	589	132	720	665	589	132	720	665
Riesling	358	39	396	402	375	39	413	419	375	39	413	421
Sauvignon Blanc	510	307	817	764	510	307	817	772	511	307	818	779
Semillon	506	192	697	612	506	192	697	612	506	192	697	612
Verdelho	522	125	646	522	522	125	646	522	522	125	646	522
TOTAL WHITE	2,872	1,708	4,580	3,885	2,889	1,762	4,651	3,956	2,890	1,818	4,708	4,011
RED												
Cabernet Franc	1	28	29	29	1	28	29	29	1	28	29	29
Cabernet Sauvignon	4,617	1,853	6,471	6,192	4,619	1,853	6,472	6,237	4,619	1,853	6,472	6,269
Grenache	73	0	73	73	85	0	85	85	85	0	85	85
Merlot	1,366	887	2,253	2,144	1,366	887	2,253	2,200	1,366	887	2,253	2,233
Pinot Noir	4	166	170	196	4	176	180	194	4	176	180	203
Shiraz	5,607	1,939	7,547	7,383	5,607	1,970	7,577	7,325	5,607	1,980	7,587	7,160
TOTAL RED	11,669	4,874	16,543	16,018	11,682	4,914	16,596	16,071	11,682	4,925	16,607	15,979
TOTAL	14,540	6,582	21,123	19,903	14,571	6,676	21,247	20,027	14,572	6,742	21,314	19,990

Tonnes surveyed = 8,069tonnes. Estimated non-response 107tonnes. Raising factor = 1%

OTHER

	Usage 2000			Pref'd	2001 projections			Pref'd	2002 projections			Pref'd
	Actual				Estimated				Estimated			
	Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total	
WHITE												
Chardonnay	3,819	1,003	4,823	4,694	3,664	1,019	4,683	4,618	3,706	1,168	4,874	4,783
Chenin Blanc	135	0	135	150	158	0	158	158	158	0	158	158
Marsanne	6	0	6	13	109	0	109	109	195	0	195	195
Riesling	1	0	1	3	3	0	3	3	3	0	3	3
Sauvignon Blanc	7	0	7	12	51	38	88	91	92	44	136	138
Semillon	537	121	658	737	664	275	939	922	783	431	1,214	1,099
Verdelho	10	0	10	19	66	0	66	71	121	0	121	121
Other White	1	0	1	1	1	19	20	20	1	19	20	20
TOTAL WHITE	4,518	1,124	5,642	5,628	4,715	1,351	6,066	5,991	5,059	1,662	6,721	6,517
RED												
Cabernet Franc	0	18	18	18	0	56	56	56	0	81	81	81
Cab Sauvignon	242	432	673	744	759	625	1,384	1,347	1,200	900	2,100	2,038
Chambourcin	112	0	112	123	113	0	113	123	118	0	118	123
Durif	9	0	9	9	13	0	13	13	13	0	13	13
Grenache	0	83	83	125	0	200	200	188	0	313	313	219
Mataro (Mouvedre)	1	128	129	126	1	263	264	158	1	250	251	189
Merlot	272	200	472	455	418	415	833	607	524	675	1,200	745
Pinot Noir	120	3	123	131	154	0	154	154	168	0	168	168
Shiraz	391	1,109	1,500	1,642	1,392	1,409	2,801	2,685	2,192	1,557	3,749	3,516
Other Red	3	11	14	16	4	13	16	16	6	13	19	24
TOTAL RED	1,151	1,982	3,133	3,389	2,853	2,982	5,834	5,345	4,221	3,789	8,010	7,114
TOTAL	5,667	3,106	8,773	9,017	7,568	4,332	11,900	11,336	9,281	5,452	14,732	13,632

	2003 projections			Pref'd	2004 projections			Pref'd	2005 projections			Pref'd
	Estimated				Estimated				Estimated			
	Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total	
WHITE												
Chardonnay	3,709	1,168	4,877	4,817	3,709	1,168	4,877	4,848	3,709	1,181	4,889	4,907
Chenin Blanc	158	0	158	158	158	0	158	158	158	0	158	158
Marsanne	250	0	250	250	269	0	269	269	269	0	269	269
Riesling	3	0	3	3	4	0	4	4	4	0	4	4
Sauvignon Blanc	119	44	163	166	119	44	163	166	119	44	163	166
Semillon	828	350	1,178	1,172	828	350	1,178	1,172	830	350	1,181	1,174
Verdelho	155	0	155	155	155	0	155	155	155	0	155	155
Other White	1	19	20	20	1	19	20	20	1	19	20	20
TOTAL WHITE	5,223	1,581	6,804	6,740	5,243	1,581	6,824	6,791	5,245	1,593	6,839	6,852
RED												
Cabernet Franc	0	81	81	81	0	81	81	81	0	81	81	81
Cab Sauvignon	1,490	925	2,415	2,390	1,506	925	2,431	2,438	1,501	925	2,427	2,464
Chambourcin	123	0	123	123	123	0	123	123	123	0	123	123
Durif	15	0	15	15	15	0	15	15	15	0	15	15
Grenache	0	313	313	250	0	313	313	281	0	313	313	313
Mataro (Mouvedre)	1	250	251	220	1	250	251	251	1	250	251	251
Merlot	595	800	1,395	846	595	800	1,396	878	595	800	1,396	909
Pinot Noir	173	0	173	173	168	0	168	168	168	0	168	168
Shiraz	2,736	1,557	4,293	4,092	2,788	1,557	4,345	4,175	2,790	1,557	4,347	4,208
Other Red	30	13	43	45	36	13	48	48	45	13	58	58
TOTAL RED	5,162	3,940	9,102	8,235	5,231	3,940	9,170	8,457	5,238	3,940	9,178	8,590
TOTAL	10,385	5,520	15,906	14,975	10,474	5,520	15,994	15,248	10,484	5,533	16,017	15,443

Tonnes surveyed = 7,015. Estimated non-response = 1,758. Raising factor = 25%

RIVERINA

	Usage 2000				2001 projections				2002 projections			
	Actual			Preferred Total only	Estimated			Preferred Total only	Estimated			Preferred Total only
	Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total	
WHITE												
Chardonnay	5,805	15,773	21,578	22,024	6,231	17,416	23,647	24,555	6,455	19,356	25,811	26,400
Chenin Blanc	65	892	957	1,008	200	990	1,190	1,190	220	990	1,210	1,210
Colombard	460	9,581	10,041	8,574	1,110	9,986	11,096	9,885	1,120	10,471	11,591	11,265
Doradillo	0	312	312	236	0	260	260	225	0	252	252	215
Marsanne	211	917	1,128	1,115	275	1,075	1,350	1,285	280	1,165	1,445	1,355
Muscat Blanc	65	969	1,034	1,144	65	1,036	1,101	1,201	65	1,071	1,136	1,221
Muscat Gordo	185	5,837	6,022	5,941	130	6,002	6,132	5,996	130	6,022	6,152	6,026
Palomino	30	524	554	206	30	492	522	193	0	479	479	163
Riesling	664	1,615	2,279	2,439	670	1,818	2,488	2,623	670	1,848	2,518	2,623
Sauvignon Blanc	152	2,632	2,784	2,848	240	3,180	3,420	3,195	260	3,250	3,510	3,270
Semillon	2,904	33,052	35,956	36,133	3,228	36,357	39,585	39,112	3,248	37,494	40,742	40,570
Traminer	525	1,591	2,116	2,513	552	1,805	2,357	2,740	587	1,885	2,472	2,760
Trebbiano	333	8,600	8,934	9,582	330	8,790	9,120	9,400	330	8,480	8,810	9,245
Verdelho	1,465	1,001	2,466	2,581	1,625	1,312	2,937	2,765	1,755	1,715	3,470	2,900
Other white	53	387	440	252	30	334	364	269	30	336	366	269
TOTAL	12,918	83,684	96,601	96,596	14,716	90,853	105,569	104,634	15,150	94,814	109,964	109,492
RED												
Cab Sauvignon	4,474	6,313	10,787	10,925	5,404	8,143	13,547	12,733	6,088	9,590	15,678	13,965
Durif	271	480	751	856	319	553	872	966	370	630	1,000	1,157
Grenache	9	559	568	851	20	581	601	816	40	576	616	796
Malbec	45	47	92	96	50	46	96	96	50	46	96	96
Mataro	34	1,477	1,511	1,883	15	1,750	1,765	1,865	90	1,757	1,847	1,905
Merlot	2,732	4,714	7,446	8,014	3,408	5,173	8,581	8,653	3,801	5,747	9,548	9,288
Pinot Noir	506	1,004	1,510	1,614	541	1,206	1,747	2,209	591	1,391	1,982	2,404
Ruby Cabernet	524	5,490	6,014	5,737	933	7,013	7,946	7,150	1,100	8,596	9,696	7,875
Shiraz	4,012	32,495	36,507	35,586	5,850	37,549	43,399	37,791	6,858	41,220	48,078	40,771
Zinfandel	132	309	441	316	132	169	301	323	132	189	321	330
Other red	391	1,099	1,490	1,897	463	1,115	1,578	1,850	540	1,135	1,675	1,924
TOTAL RED	13,131	53,987	67,118	67,775	17,135	63,298	80,433	74,452	19,660	70,877	90,537	80,511
TOTAL	26,049	137,670	163,719	164,371	31,851	154,151	186,002	179,086	34,810	165,691	200,501	190,003

Projections by Variety 2000 – 2005 (Continued)

	2003 projections				2004 projections				2005 projections			
	Estimated			Preferred Total only	Estimated			Preferred Total only	Estimated			Preferred Total only
	Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total		Own v/yard	Other v/yard	Total	
WHITE												
Chardonnay	6,445	19,857	26,302	27,440	6,465	20,488	26,953	28,080	6,615	20,838	27,453	29,230
Chenin Blanc	210	940	1,150	1,150	210	940	1,150	1,150	210	940	1,150	1,150
Colombard	1,120	10,756	11,876	11,600	1,120	11,166	12,286	11,910	1,120	11,386	12,506	12,130
Doradillo	0	247	247	210	0	248	248	210	0	249	249	210
Marsanne	280	1,165	1,445	1,375	280	1,165	1,445	1,375	285	1,165	1,450	1,375
Muscat Blanc	65	1,073	1,138	1,231	65	1,084	1,149	1,231	65	1,126	1,191	1,241
Muscat Gordo	130	6,077	6,207	6,021	140	6,107	6,247	6,061	160	6,107	6,267	6,081
Palomino	0	469	469	153	0	469	469	153	0	469	469	153
Riesling	630	1,798	2,428	2,533	630	1,808	2,438	2,533	630	1,818	2,448	2,543
Sauvignon Blanc	260	3,210	3,470	3,190	260	3,230	3,490	3,220	260	3,230	3,490	3,230
Semillon	3,228	37,584	40,812	39,065	3,228	37,829	41,057	39,700	3,228	37,979	41,207	40,270
Traminer	617	1,945	2,562	2,775	657	2,005	2,662	2,825	657	2,010	2,667	2,825
Trebbiano	330	8,340	8,670	9,205	330	8,340	8,670	9,210	330	8,340	8,670	9,210
Verdelho	1,748	2,015	3,763	2,948	1,748	2,265	4,013	3,068	1,748	2,285	4,033	3,098
Other white	30	301	331	234	30	301	331	234	30	301	331	234
TOTAL WHITE	15,093	95,777	110,870	109,130	15,163	97,445	112,608	110,960	15,338	98,243	113,581	112,980
RED												
Cabernet Sauvignon	6,205	10,406	16,611	14,505	6,360	10,744	17,104	15,075	6,360	10,848	17,208	15,340
Durif	380	745	1,125	1,260	450	888	1,338	1,475	450	975	1,425	1,505
Grenache	40	576	616	796	40	576	616	796	40	576	616	796
Malbec	50	46	96	96	50	46	96	96	50	46	96	96
Mataro	105	1,757	1,862	2,085	165	1,847	2,012	2,145	165	1,807	1,972	2,195
Merlot	4,178	6,094	10,272	9,718	4,328	6,184	10,512	9,918	4,328	6,204	10,532	9,953
Pinot Noir	636	1,556	2,192	2,574	636	1,761	2,397	3,094	636	1,821	2,457	3,394
Ruby Cabernet	1,177	10,023	11,200	8,330	1,177	10,313	11,490	8,565	1,177	10,273	11,450	8,585
Shiraz	7,095	42,733	49,828	42,661	7,540	43,220	50,760	43,791	7,540	43,270	50,810	43,871
Zinfandel	132	199	331	341	132	181	313	296	132	184	316	301
Other red	763	1,129	1,892	1,983	775	1,179	1,954	2,055	775	1,164	1,939	2,115
TOTAL RED	20,761	75,264	96,025	84,349	21,653	76,939	98,592	87,306	21,653	77,168	98,821	88,151
TOTAL	35,854	171,041	206,895	193,479	36,816	174,384	211,200	198,266	36,991	175,411	212,402	201,131